

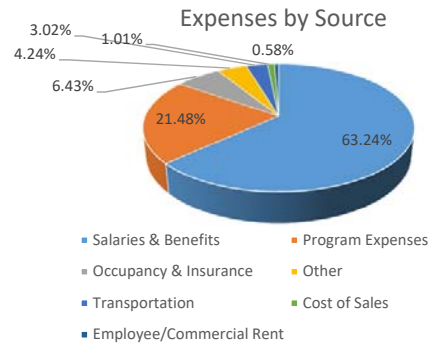
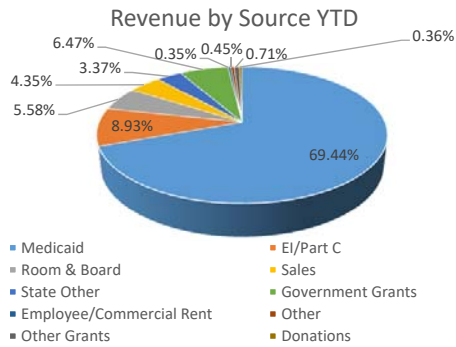
Monthly
Financial
Dashboard



April 30, 2020

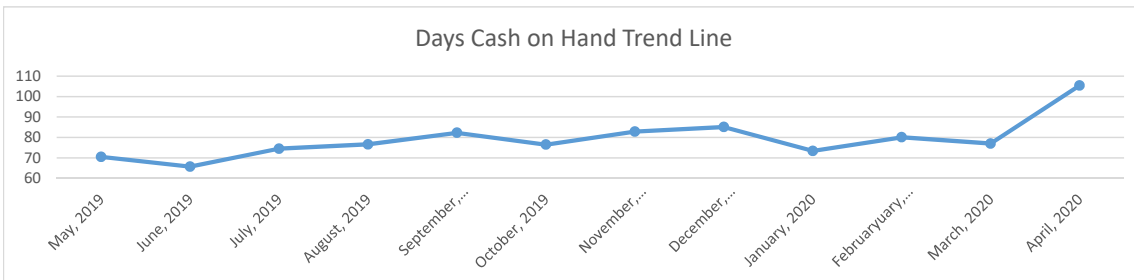
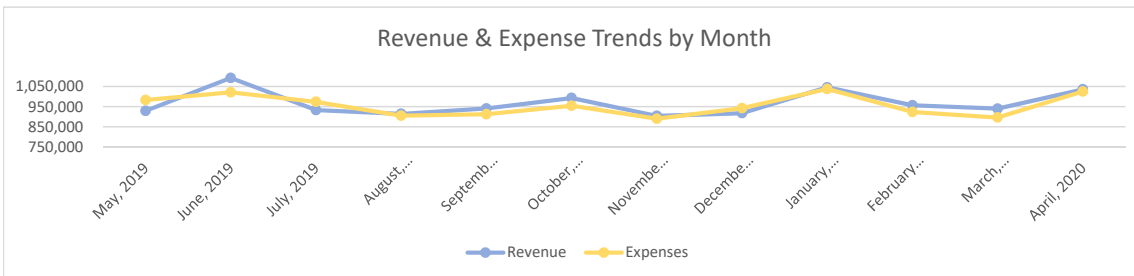
Key Metrics Budget vs. Actual

Month	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 1,035,776	\$ 912,387	\$ 1,025,348	\$ 920,205	\$ 10,428	\$ (7,818)	\$ 33,710	\$ 30,253
Variance	123,389		(105,143)		18,246		(3,457)	
YTD	\$ 9,758,405	\$ 9,237,074	\$ 9,509,578	\$ 9,281,229	\$ 248,827	\$ (44,155)	105.4	117.4
Variance	521,331		(228,349)		292,982		(12.0)	



Balance Sheet Metrics Compared to Start of Fiscal Year:

	04/30/20	06/30/19	YTD Change	% Change
Cash	3,551,812	2,206,827	1,344,985	61%
Net Accts Receivable	1,667,961	1,459,230	208,731	14%
Other Receivables	9,297	402	8,895	2213%
Prepaid Expenses	68,071	75,048	(6,977)	-9%
Inventory	67,612	43,946	23,666	54%
Fixed Assets	2,613,772	2,627,742	(13,970)	-1%
Other Assets	278,175	278,175	-	0%
Current Liabilities	1,104,301	1,090,502	13,799	1%
Deferred Revenue	132,362	73,549	58,813	80%
Long Term Debt	1,629,990	395,850	1,234,140	312%
Other Liabilities	11,252	13,450	(2,198)	-16%
Net Assets	5,378,793	5,118,019	260,774	5%



Mountain Valley Developmental Services, Inc
Statement of Financial Position
As of Thursday, April 30, 2020 and 2019

	2020	2019
Assets		
Current Assets		
Cash	\$ 3,424,561	\$ 2,235,108
Cash Held for Clients	127,251	116,723
Accounts Receivable - Net	1,667,961	1,290,860
Other Receivables	9,297	(24)
Prepaid Expenses	68,071	79,237
Inventory	67,612	83,698
Total Current Assets	5,364,753	3,805,602
Capital Assets		
Land	795,694	795,694
Real Property - Admin	762,619	739,415
Real Property - Other	5,736,354	5,692,504
Program Equipment	221,277	167,545
Leasehold Improvements	6,514	6,514
Vehicles	579,104	490,527
Accumulated Depreciation	(5,487,790)	(5,339,218)
Net Capital Assets	2,613,772	2,552,981
Other Assets		
Security Deposits Paid	12,100	12,100
457(b) Plan Asset	266,075	251,106
Total Other Assets	278,175	263,206
Total Assets	\$ 8,256,700	\$ 6,621,789
Liabilities & Net Assets		
Current Liabilities		
Current Maturities of Longterm Debt	\$ 49,228	\$ 47,011
Accounts Payable	220,454	285,821
Accrued Wages, Benefits, and Payroll Taxes	834,619	656,496
Unearned/Deferred Revenue	132,362	112,534
Total Current Liabilities	1,236,663	1,101,862
Longterm Liabilities		
Notes Payable	1,629,990	407,864
Security Deposits	11,252	11,700
Total Longterm Liabilities	1,641,242	419,564
Total Liabilities	2,877,905	1,521,426
Net Assets		
Beginning Fund Balance	5,129,966	4,984,867
Net Change in Fund Balance	248,827	115,498
Total Net Assets	5,378,793	5,100,365
Total Liabilities & Net Assets	\$ 8,256,698	\$ 6,621,791

Mountain Valley Developmental Services

Statement of Activity - Budget vs Actual

For the Ten Months Ending Thursday, April 30, 2020

	ACTUAL April, 2020	BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL April, 2020	YTD - BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
INCOME						
Residential Program						
Medicaid	\$ 413,630	\$ 386,988	\$26,642	\$ 4,068,584	\$ 3,933,927	\$134,657
Room & Board	52,428	50,667	1,761	544,854	506,670	38,184
Residential Total	<u>466,058</u>	<u>437,655</u>	<u>28,402</u>	<u>4,613,438</u>	<u>4,440,597</u>	<u>172,841</u>
Day Program						
Medicaid	165,433	156,159	9,274	1,688,159	1,587,617	100,542
State SLS	10,174	9,296	878	88,111	94,504	(6,393)
Day Program Total	<u>175,607</u>	<u>165,455</u>	<u>10,152</u>	<u>1,776,270</u>	<u>1,682,121</u>	<u>94,149</u>
Supported Employment Program						
Community	44,279	28,250	16,029	400,364	287,198	113,166
Greenhouse	19,449	13,317	6,132	137,971	135,244	2,727
Weaving Studio	12,137	28,744	(16,607)	286,629	289,705	(3,076)
Donations & Grants	-	215	(215)	2,567	2,150	417
Supported Employment Program Total	<u>75,865</u>	<u>70,526</u>	<u>5,339</u>	<u>827,531</u>	<u>714,297</u>	<u>113,234</u>
Case Management Program						
Medicaid	31,753	36,802	(5,050)	318,694	374,149	(55,455)
Other	6,274	6,402	(128)	63,692	64,296	(604)
Case Management Program Total	<u>38,027</u>	<u>43,204</u>	<u>(5,177)</u>	<u>382,386</u>	<u>438,445</u>	<u>(56,059)</u>
Behavioral Therapy Program						
Medicaid	20,821	29,098	(8,277)	96,574	295,830	(199,256)
Behavioral Therapy Program Total	<u>20,821</u>	<u>29,098</u>	<u>(8,277)</u>	<u>96,574</u>	<u>295,830</u>	<u>(199,256)</u>
Early Intervention Program						
Medicaid	17,090	18,321	(1,231)	204,116	184,174	19,942
EI/Part C	115,784	67,501	48,283	871,308	675,010	196,298
Infant Trusts	-	2,884	(2,884)	31,878	29,170	2,708
Early Intervention Program Total	<u>132,874</u>	<u>88,706</u>	<u>44,168</u>	<u>1,107,302</u>	<u>888,354</u>	<u>218,948</u>
Family Support Program						
State FSSP	17,262	17,368	(106)	144,949	173,680	(28,731)
Family Support Program Total	<u>17,262</u>	<u>17,368</u>	<u>(106)</u>	<u>144,949</u>	<u>173,680</u>	<u>(28,731)</u>
RMECC Program						

Mountain Valley Developmental Services

Statement of Activity - Budget vs Actual

For the Ten Months Ending Thursday, April 30, 2020

	ACTUAL April, 2020	BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL April, 2020	YTD - BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
Federal & State Grants	88,642	34,630	54,012	465,997	346,300	119,697
Other Grants	-	4,167	(4,167)	69,103	41,670	27,433
RMECC Program Total	88,642	38,797	49,845	535,100	387,970	147,130
Other Revenue						
Government Grants	15,700	11,667	4,033	165,273	116,670	48,603
Donations	2,450	1,452	998	32,090	14,520	17,570
Employee/Commercial Rent	1,725	7,083	(5,358)	33,900	70,830	(36,930)
Other	745	1,376	(631)	43,592	13,760	29,832
Total Other Revenue	20,620	21,578	(958)	274,855	215,780	59,075
Total Operating Revenue	1,035,776	912,387	123,388	9,758,405	9,237,074	521,331
EXPENSES						
Residential Program						
Salaries	(245,731)	(204,795)	(40,936)	(2,134,532)	(2,082,073)	(52,459)
Benefits	(67,847)	(64,952)	(2,895)	(654,245)	(652,897)	(1,348)
Program Expenses	(92,262)	(78,546)	(13,716)	(853,295)	(785,460)	(67,835)
Building Expenses	(30,225)	(40,071)	9,846	(370,437)	(400,710)	30,273
Insurance	(1,631)	(1,720)	89	(16,306)	(17,200)	894
Other	(7,965)	(4,631)	(3,334)	(64,164)	(46,310)	(17,854)
Residential Program Total	(445,661)	(394,715)	(50,945)	(4,092,979)	(3,984,650)	(108,330)
Day Program						
Salaries	(78,351)	(73,849)	(4,502)	(734,359)	(750,791)	16,432
Benefits	(27,119)	(25,083)	(2,036)	(286,364)	(252,056)	(34,308)
Program Expenses	(20,036)	(20,188)	152	(189,416)	(201,880)	12,464
Building Expenses	(9,008)	(10,473)	1,465	(102,004)	(104,730)	2,726
Insurance	(488)	(509)	21	(4,875)	(5,090)	215
Transportation	(19,669)	(25,333)	5,664	(287,317)	(253,330)	(33,987)
Other	(2,630)	(2,252)	(378)	(28,083)	(22,520)	(5,563)
Day Program Total	(157,301)	(157,687)	387	(1,632,418)	(1,590,397)	(42,021)
Supported Employment Program						
Salaries	(37,178)	(45,664)	8,486	(406,531)	(464,187)	57,656
Benefits	(14,877)	(11,969)	(2,908)	(137,256)	(120,305)	(16,951)
Program Expenses	(460)	(751)	291	(6,140)	(7,510)	1,370

Mountain Valley Developmental Services

Statement of Activity - Budget vs Actual

For the Ten Months Ending Thursday, April 30, 2020

	ACTUAL April, 2020	BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL April, 2020	YTD - BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
Cost of Sales	-	(8,750)	8,750	(96,508)	(87,500)	(9,008)
Building Expenses	(3,108)	(3,851)	743	(38,592)	(38,510)	(82)
Insurance	(204)	(212)	8	(2,036)	(2,120)	84
Other	(3,079)	(2,435)	(644)	(31,802)	(24,350)	(7,452)
CL Outings (Donation Funded)	-	(208)	208	(771)	(2,080)	1,309
Supported Employment Program Totals	<u>(58,906)</u>	<u>(73,840)</u>	<u>14,934</u>	<u>(719,636)</u>	<u>(746,562)</u>	<u>26,925</u>
Case Management Program						
Salaries	(28,887)	(26,766)	(2,121)	(275,453)	(272,120)	(3,333)
Benefits	(9,547)	(8,790)	(757)	(84,544)	(88,359)	3,815
Program Expenses	(993)	(1,913)	920	(14,518)	(19,130)	4,612
Case Management Program Totals	<u>(39,427)</u>	<u>(37,469)</u>	<u>(1,957)</u>	<u>(374,515)</u>	<u>(379,609)</u>	<u>5,094</u>
Behavioral Therapy Program						
Salaries	(15,800)	(15,859)	59	(124,898)	(159,715)	34,817
Benefits	(3,219)	(1,212)	(2,007)	(27,782)	(12,326)	(15,456)
Program Expenses	(2,821)	(3,969)	1,148	(44,598)	(39,690)	(4,908)
Behavior Therapy Program	<u>(21,840)</u>	<u>(21,040)</u>	<u>(801)</u>	<u>(197,278)</u>	<u>(211,731)</u>	<u>14,453</u>
Early Intervention Program						
Salaries	(36,737)	(28,578)	(8,159)	(342,153)	(288,826)	(53,327)
Benefits	(9,131)	(6,132)	(2,999)	(74,399)	(61,647)	(12,752)
Program Expenses	(54,996)	(50,684)	(4,312)	(504,091)	(506,840)	2,749
Bad Debt Expense	-	-	0	(25,470)	-	(25,470)
Early Intervention Program Totals	<u>(100,864)</u>	<u>(85,394)</u>	<u>(15,470)</u>	<u>(946,113)</u>	<u>(857,313)</u>	<u>(88,799)</u>
Family Support Program						
Salaries	(1,880)	(2,955)	1,075	(15,043)	(30,046)	15,003
Benefits	(134)	(109)	(25)	(1,117)	(1,104)	(13)
Program Expenses	(17,919)	(12,883)	(5,036)	(102,581)	(128,830)	26,249
Family Support Program Total	<u>(19,933)</u>	<u>(15,947)</u>	<u>(3,986)</u>	<u>(118,741)</u>	<u>(159,980)</u>	<u>41,238</u>
RMECC Program						
Salaries	(9,418)	(8,620)	(798)	(89,133)	(87,641)	(1,492)
Benefits	(804)	(844)	40	(8,051)	(8,555)	504
Program Expenses	(67,798)	(24,661)	(43,137)	(327,931)	(246,610)	(81,321)
RMECC Program Totals	<u>(78,020)</u>	<u>(34,125)</u>	<u>(43,896)</u>	<u>(425,115)</u>	<u>(342,806)</u>	<u>(82,309)</u>
Administrative Costs						

Mountain Valley Developmental Services

Statement of Activity - Budget vs Actual

For the Ten Months Ending Thursday, April 30, 2020

	ACTUAL April, 2020	BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL April, 2020	YTD - BUDGET April, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
Salaries	(56,282)	(46,111)	(10,171)	(474,985)	(468,795)	(6,190)
Benefits	(14,635)	(13,464)	(1,171)	(143,011)	(135,256)	(7,755)
Building Expenses	(5,877)	(6,150)	273	(68,206)	(61,500)	(6,706)
Insurance	(863)	(893)	30	(8,626)	(8,930)	304
Other	(7,816)	(27,704)	19,888	(252,657)	(277,040)	24,383
Administrative Costs Total	<u>(85,473)</u>	<u>(94,322)</u>	<u>8,849</u>	<u>(947,485)</u>	<u>(951,521)</u>	<u>4,036</u>
Other Expenses						
Employee/Commercial Rent	(17,923)	(5,666)	(12,257)	(55,298)	(56,660)	1,362
Other Expenses Total	<u>(17,923)</u>	<u>(5,666)</u>	<u>(12,257)</u>	<u>(55,298)</u>	<u>(56,660)</u>	<u>1,362</u>
Total Expenses	(1,025,348)	(920,205)	(105,141)	(9,509,578)	(9,281,229)	(228,349)
Net Revenue	<u>10,428</u>	<u>(7,818)</u>	<u>18,247</u>	<u>248,827</u>	<u>(44,155)</u>	<u>292,982</u>

Mountain Valley Developmental Services
Statement of Activity
For the Ten Months Ending Thursday, April 30, 2020 and 2019

	April, 2020	April, 2019	10 Months Ended April, 2020	10 Months Ended April, 2019
INCOME				
Residential Program				
Medicaid	\$ 413,630	\$ 435,685	\$ 4,068,584	\$ 3,857,402
Room & Board	52,428	53,235	544,854	522,484
Residential Total	<u>466,058</u>	<u>488,920</u>	<u>4,613,438</u>	<u>4,379,886</u>
Day Program				
Medicaid	165,433	157,098	1,688,159	1,569,280
State SLS	10,174	8,093	88,111	78,487
Day Program Total	<u>175,607</u>	<u>165,191</u>	<u>1,776,270</u>	<u>1,647,767</u>
Supported Employment Program				
Community	44,279	36,380	400,364	284,821
Greenhouse	19,449	14,554	137,971	120,321
Weaving Studio	12,137	26,959	286,629	278,786
Donations & Grants	-	128	2,567	3,464
Supported Employment Program Total	<u>75,865</u>	<u>78,021</u>	<u>827,531</u>	<u>687,392</u>
Case Management Program				
Medicaid	31,753	39,592	318,694	333,411
Other	6,274	6,799	63,692	69,706
Case Management Program Total	<u>38,027</u>	<u>46,391</u>	<u>382,386</u>	<u>403,117</u>
Behavioral Therapy Program				
Medicaid	20,821	7,210	96,574	53,781
Behavioral Therapy Program Total	<u>20,821</u>	<u>7,210</u>	<u>96,574</u>	<u>53,781</u>
Early Intervention Program				
Medicaid	17,090	11,880	204,116	173,849
EI/Part C	115,784	117,003	871,308	659,326
Infant Trusts	-	-	31,878	29,253
Early Intervention Program Total	<u>132,874</u>	<u>128,883</u>	<u>1,107,302</u>	<u>862,428</u>
Family Support Program				
State FSSP	17,262	16,898	144,949	174,399
Family Support Program Total	<u>17,262</u>	<u>16,898</u>	<u>144,949</u>	<u>174,399</u>
RMECC Program				
Federal & State Grants	88,642	115,897	465,997	442,950
Other Grants	-	-	69,103	67,628
RMECC Program Total	<u>88,642</u>	<u>115,897</u>	<u>535,100</u>	<u>510,578</u>
Other Revenue				
Government Grants	15,700	15,700	165,273	126,688
Donations	2,450	144	32,090	24,050
Employee/Commercial Rent	1,725	7,225	33,900	71,090
Other	745	(298)	43,592	11,775
Total Other Revenue	<u>20,620</u>	<u>22,771</u>	<u>274,855</u>	<u>233,603</u>
Total Operating Revenue	<u>1,035,776</u>	<u>1,070,182</u>	<u>9,758,405</u>	<u>8,952,951</u>

EXPENSES

Mountain Valley Developmental Services
Statement of Activity
For the Ten Months Ending Thursday, April 30, 2020 and 2019

	April, 2020	April, 2019	10 Months Ended April, 2020	10 Months Ended April, 2019
Residential Program				
Salaries	(245,731)	(210,245)	(2,134,532)	(2,029,557)
Benefits	(67,847)	(73,029)	(654,245)	(603,063)
Program Expenses	(92,262)	(89,408)	(853,295)	(828,477)
Building Expenses	(30,225)	(40,423)	(370,437)	(405,955)
Insurance	(1,631)	(1,595)	(16,306)	(15,948)
Other	(7,965)	(5,790)	(64,164)	(42,876)
Residential Program Total	(445,661)	(420,490)	(4,092,979)	(3,925,876)
Day Program				
Salaries	(78,351)	(67,969)	(734,359)	(726,534)
Benefits	(27,119)	(28,284)	(286,364)	(225,974)
Program Expenses	(20,036)	(17,552)	(189,416)	(190,764)
Building Expenses	(9,008)	(8,742)	(102,004)	(96,997)
Insurance	(488)	(472)	(4,875)	(4,715)
Transportation	(19,669)	(25,112)	(287,317)	(238,168)
Other	(2,630)	(2,544)	(28,083)	(23,601)
Day Program Total	(157,301)	(150,675)	(1,632,418)	(1,506,753)
Supported Employment Program				
Salaries	(37,178)	(39,995)	(406,531)	(369,431)
Benefits	(14,877)	(15,406)	(137,256)	(106,903)
Program Expenses	(460)	(513)	(6,140)	(7,175)
Cost of Sales	-	(8,257)	(96,508)	(95,026)
Building Expenses	(3,108)	(3,830)	(38,592)	(41,304)
Insurance	(204)	(197)	(2,036)	(1,965)
Other	(3,079)	(2,495)	(31,802)	(21,748)
CL Outings (Donation Funded)	-	(56)	(771)	(1,018)
Supported Employment Program Totals	(58,906)	(70,749)	(719,636)	(644,570)
Case Management Program				
Salaries	(28,887)	(29,940)	(275,453)	(266,524)
Benefits	(9,547)	(8,913)	(84,544)	(83,090)
Program Expenses	(993)	(2,361)	(14,518)	(27,766)
Case Management Program Totals	(39,427)	(41,214)	(374,515)	(377,380)
Behavioral Therapy Program				
Salaries	(15,800)	-	(124,898)	-
Benefits	(3,219)	-	(27,782)	-
Program Expenses	(2,821)	(5,559)	(44,598)	(45,869)
Behavior Therapy Program	(21,840)	(5,559)	(197,278)	(45,869)
Early Intervention Program				
Salaries	(36,737)	(23,903)	(342,153)	(225,963)
Benefits	(9,131)	(6,903)	(74,399)	(53,757)
Program Expenses	(54,996)	(56,649)	(504,091)	(536,507)
Bad Debt Expense	-	-	(25,470)	-
Early Intervention Program Totals	(100,864)	(87,455)	(946,113)	(816,227)
Family Support Program				
Salaries	(1,880)	(1,339)	(15,043)	(13,252)
Benefits	(134)	(100)	(1,117)	(989)
Program Expenses	(17,919)	(7,352)	(102,581)	(120,553)
Family Support Program Total	(19,933)	(8,791)	(118,741)	(134,794)

Mountain Valley Developmental Services
Statement of Activity
For the Ten Months Ending Thursday, April 30, 2020 and 2019

	April, 2020	April, 2019	10 Months Ended April, 2020	10 Months Ended April, 2019
RMECC Program				
Salaries	(9,418)	(8,627)	(89,133)	(82,786)
Benefits	(804)	(805)	(8,051)	(7,772)
Program Expenses	(67,798)	(109,783)	(327,931)	(360,089)
RMECC Program Totals	<u>(78,020)</u>	<u>(119,215)</u>	<u>(425,115)</u>	<u>(450,647)</u>
Administrative Costs				
Salaries	(56,282)	(43,241)	(474,985)	(440,115)
Benefits	(14,635)	(13,425)	(143,011)	(124,350)
Building Expenses	(5,877)	(5,292)	(68,206)	(58,037)
Insurance	(863)	(828)	(8,626)	(8,283)
Other	(7,816)	(27,523)	(252,657)	(247,175)
Administrative Costs Total	<u>(85,473)</u>	<u>(90,309)</u>	<u>(947,485)</u>	<u>(877,960)</u>
Other Expenses				
Employee/Commercial Rent	(17,923)	(17,484)	(55,298)	(57,375)
Other Expenses Total	<u>(17,923)</u>	<u>(17,484)</u>	<u>(55,298)</u>	<u>(57,375)</u>
Total Expenses	(1,025,348)	(1,011,941)	(9,509,578)	(8,837,451)
Net Revenue	<u>10,428</u>	<u>58,241</u>	<u>248,827</u>	<u>115,500</u>