

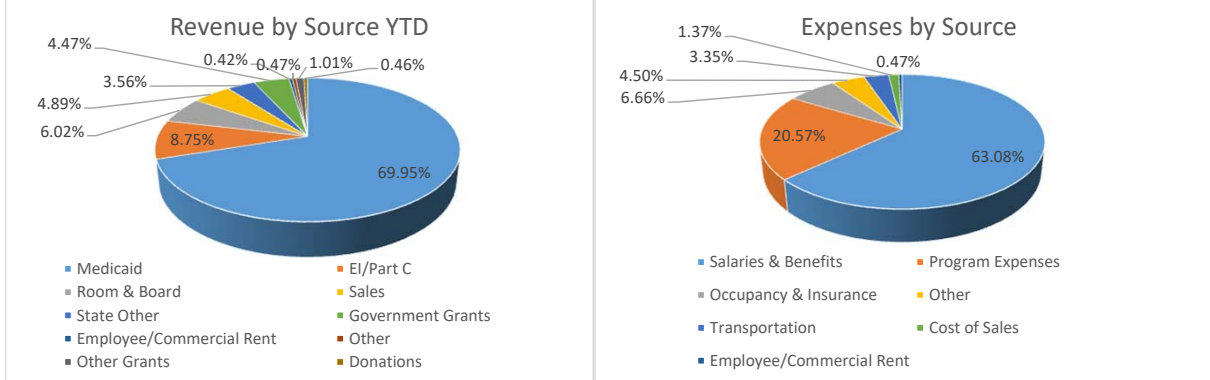
Monthly Financial Dashboard



January 31, 2020

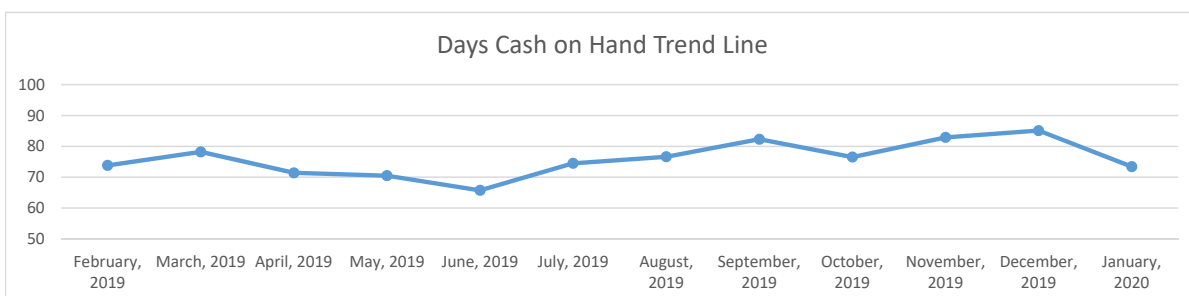
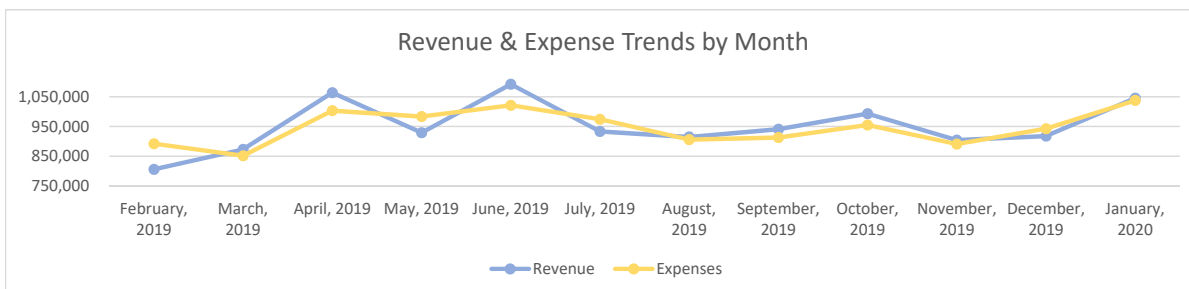
Key Metrics Budget vs. Actual

	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 1,045,600	\$ 935,030	\$ 1,037,782	\$ 935,900	\$ 7,818	\$ (870)	\$ 34,119	\$ 30,769
Variance	110,570		(101,882)		8,688		(3,350)	
YTD	\$ 6,810,395	\$ 6,499,924	\$ 6,663,522	\$ 6,519,636	\$ 146,874	\$ (19,712)	73.4	81.4
Variance	310,471		(143,886)		166,586		(8.0)	



Balance Sheet Metrics Compared to Start of Fiscal Year:

	01/31/20	06/30/19	YTD Change	% Change
Cash	2,504,523	2,206,827	297,696	13%
Net Accts Receivable	1,457,138	1,459,230	(2,092)	0%
Other Receivables	18,977	402	18,575	4621%
Prepaid Expenses	100,757	75,048	25,709	34%
Inventory	47,008	43,946	3,062	7%
Fixed Assets	2,540,252	2,627,742	(87,490)	-3%
Other Assets	278,175	278,175	-	0%
Current Liabilities	1,216,853	1,090,502	126,351	12%
Deferred Revenue	74,439	73,549	890	1%
Long Term Debt	367,444	395,850	(28,406)	-7%
Other Liabilities	11,252	13,450	(2,198)	-16%
Net Assets	5,276,840	5,118,019	158,821	3%



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Mountain Valley Developmental Services, Inc
Statement of Financial Position
As of January 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Assets		
Current Assets		
Cash	1 \$ 2,377,272	\$ 2,307,125
Cash Held for Clients	2 127,251	104,834
Accounts Receivable - Net	3 1,457,138	1,173,539
Other Receivables	4 18,977	3,951
Prepaid Expenses	5 100,757	104,835
Inventory	6 47,008	76,098
Total Current Assets	7 <u>4,128,403</u>	<u>3,770,383</u>
Capital Assets		
Land	8 795,694	795,694
Real Property - Admin	9 762,619	739,415
Real Property - Other	10 5,726,904	5,677,598
Program Equipment	11 171,128	167,545
Leasehold Improvements	12 6,514	6,514
Vehicles	13 508,530	447,688
Accumulated Depreciation	14 (5,431,138)	(5,264,539)
Net Capital Assets	15 <u>2,540,252</u>	<u>2,569,916</u>
Other Assets		
Security Deposits Paid	16 12,100	13,200
457(b) Plan Asset	17 266,075	251,106
Total Other Assets	18 <u>278,175</u>	<u>264,306</u>
Total Assets	19 <u>\$ 6,946,829</u>	<u>\$ 6,604,605</u>
Liabilities & Net Assets		
Current Liabilities		
Current Maturities of Longterm Debt	20 \$ 49,228	\$ 47,011
Accounts Payable	21 231,290	212,394
Accrued Wages, Benefits, and Payroll Taxes	22 936,335	758,360
Unearned/Deferred Revenue	23 74,439	63,241
Total Current Liabilities	24 <u>1,291,293</u>	<u>1,081,006</u>
Longterm Liabilities		
Notes Payable	25 367,444	417,131
Security Deposits	26 11,252	11,700
Total Longterm Liabilities	27 <u>378,696</u>	<u>428,831</u>
Total Liabilities	28 <u>1,669,989</u>	<u>1,509,836</u>
Net Assets		
Beginning Fund Balance	29 5,129,966	4,972,978
Net Change in Fund Balance	30 146,874	121,790
Total Net Assets	31 <u>5,276,840</u>	<u>5,094,768</u>
Total Liabilities & Net Assets	32 <u>\$ 6,946,829</u>	<u>\$ 6,604,605</u>

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Friday, January 31, 2020

		ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE
		January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)	January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)
INCOME							
Residential Program							
Medicaid	1	\$ 426,623	\$ 399,799	\$26,824	\$ 2,838,529	\$ 2,772,971	\$65,558
Room & Board	2	53,519	50,667	2,852	409,963	354,669	55,294
Residential Total	3	<u>480,142</u>	<u>450,466</u>	<u>29,676</u>	<u>3,248,493</u>	<u>3,127,640</u>	<u>120,853</u>
Day Program							
Medicaid	4	170,310	161,364	8,946	1,205,902	1,119,138	86,764
State SLS	5	8,410	9,605	(1,195)	61,980	66,617	(4,637)
Day Program Total	6	<u>178,720</u>	<u>170,969</u>	<u>7,751</u>	<u>1,267,883</u>	<u>1,185,755</u>	<u>82,128</u>
Supported Employment Program							
Community	7	44,608	29,190	15,418	276,660	202,450	74,210
Greenhouse	8	17,460	13,732	3,728	93,682	95,294	(1,612)
Weaving Studio	9	25,200	29,197	(3,997)	239,079	203,473	35,606
Donations & Grants	10	137	215	(78)	2,498	1,505	993
Supported Employment Program Total	11	<u>87,406</u>	<u>72,334</u>	<u>15,072</u>	<u>611,920</u>	<u>502,722</u>	<u>109,198</u>
Case Management Program							
Medicaid	12	39,145	38,028	1,117	214,986	263,744	(48,758)
Other	13	6,325	6,457	(132)	45,076	45,089	(13)
Case Management Program Total	14	<u>45,470</u>	<u>44,485</u>	<u>985</u>	<u>260,061</u>	<u>308,833</u>	<u>(48,772)</u>
Behavioral Therapy Program							
Medicaid	15	14,085	30,068	(15,983)	76,222	208,536	(132,314)
Behavioral Therapy Program Total	16	<u>14,085</u>	<u>30,068</u>	<u>(15,983)</u>	<u>76,222</u>	<u>208,536</u>	<u>(132,314)</u>
Early Intervention Program							
Medicaid	17	18,828	18,514	314	151,684	129,212	22,472
EI/Part C	18	65,203	67,501	(2,298)	595,645	472,507	123,138
Infant Trusts	19	6,523	2,950	3,573	19,374	20,518	(1,144)
Early Intervention Program Total	20	<u>90,554</u>	<u>88,965</u>	<u>1,589</u>	<u>766,703</u>	<u>622,237</u>	<u>144,466</u>
Family Support Program							

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Friday, January 31, 2020

		ACTUAL	BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)
		January, 2020	January, 2020	(UNFAVORABLE)	January, 2020	January, 2020	(UNFAVORABLE)
State FSSP	21	20,442	17,368	3,074	116,204	121,576	(5,372)
Family Support Program Total	22	20,442	17,368	3,074	116,204	121,576	(5,372)
RMECC Program							
Federal & State Grants	23	46,714	34,630	12,084	210,646	242,410	(31,764)
Other Grants	24	49,524	4,167	45,357	69,103	29,169	39,934
RMECC Program Total	25	96,238	38,797	57,441	279,749	271,579	8,170
Other Revenue							
Government Grants	26	17,750	11,667	6,083	93,749	81,669	12,080
Donations	27	475	1,452	(977)	28,956	10,164	18,792
Employee/Commercial Rent	28	1,725	7,083	(5,358)	28,725	49,581	(20,856)
Other	29	12,593	1,376	11,217	31,731	9,632	22,099
Total Other Revenue	30	32,543	21,578	10,965	183,161	151,046	32,115
Total Operating Revenue	31	1,045,600	935,030	110,570	6,810,395	6,499,924	310,471
EXPENSES							
Residential Program							
Salaries	32	(224,145)	(211,621)	(12,524)	(1,477,716)	(1,467,695)	(10,021)
Benefits	33	(71,997)	(65,628)	(6,369)	(460,382)	(458,044)	(2,338)
Program Expenses	34	(86,055)	(78,546)	(7,509)	(585,708)	(549,822)	(35,886)
Building Expenses	35	(53,896)	(40,071)	(13,825)	(271,694)	(280,497)	8,803
Insurance	36	(1,631)	(1,720)	89	(11,414)	(12,040)	626
Other	37	(5,847)	(4,631)	(1,216)	(43,019)	(32,417)	(10,602)
Residential Program Total	38	(443,570)	(402,217)	(41,353)	(2,849,933)	(2,800,515)	(49,418)
Day Program							
Salaries	39	(85,528)	(76,310)	(9,218)	(521,296)	(529,248)	7,952
Benefits	40	(33,613)	(25,328)	(8,285)	(214,165)	(176,806)	(37,359)
Program Expenses	41	(17,201)	(20,188)	2,987	(133,819)	(141,316)	7,497
Building Expenses	42	(10,650)	(10,473)	(177)	(71,741)	(73,311)	1,570
Insurance	43	(488)	(509)	21	(3,413)	(3,563)	150

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Friday, January 31, 2020

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE	
	January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)	January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)	
Transportation	44	(24,252)	(25,333)	1,081	(223,385)	(177,331)	(46,054)
Other	45	(2,683)	(2,252)	(431)	(19,830)	(15,764)	(4,066)
Day Program Total	46	(174,414)	(160,393)	(14,021)	(1,187,649)	(1,117,339)	(70,310)
Supported Employment Program							
Salaries	47	(49,421)	(47,173)	(2,248)	(293,082)	(327,193)	34,111
Benefits	48	(14,155)	(12,092)	(2,063)	(93,915)	(84,398)	(9,517)
Program Expenses	49	(519)	(751)	232	(4,461)	(5,257)	796
Cost of Sales	50	(4,686)	(8,750)	4,064	(91,614)	(61,250)	(30,364)
Building Expenses	51	(3,470)	(3,851)	381	(28,391)	(26,957)	(1,434)
Insurance	52	(204)	(212)	8	(1,425)	(1,484)	59
Other	53	(2,242)	(2,435)	193	(16,772)	(17,045)	273
CL Outings (Donation Funded)	54	(5)	(208)	203	(625)	(1,456)	831
Supported Employment Program Totals	55	(74,701)	(75,472)	771	(530,285)	(525,040)	(5,245)
Case Management Program							
Salaries	56	(26,830)	(27,658)	828	(192,411)	(191,822)	(589)
Benefits	57	(8,255)	(8,882)	627	(58,221)	(61,990)	3,769
Program Expenses	58	(2,124)	(1,913)	(211)	(10,861)	(13,391)	2,530
Case Management Program Totals	59	(37,210)	(38,453)	1,243	(261,492)	(267,203)	5,711
Behavioral Therapy Program							
Salaries	60	(12,451)	(16,084)	3,633	(81,972)	(112,138)	30,166
Benefits	61	(3,064)	(1,253)	(1,811)	(18,414)	(8,689)	(9,725)
Program Expenses	62	(3,166)	(3,969)	803	(33,076)	(27,783)	(5,293)
Behavior Therapy Program	63	(18,681)	(21,306)	2,625	(133,462)	(148,610)	15,148
Early Intervention Program							
Salaries	64	(29,987)	(29,045)	(942)	(238,595)	(202,107)	(36,488)
Benefits	65	(9,012)	(6,197)	(2,815)	(50,258)	(43,249)	(7,009)
Program Expenses	66	(47,420)	(50,684)	3,264	(344,967)	(354,788)	9,821
Bad Debt Expense	67	-	-	0	(25,470)	-	(25,470)
Early Intervention Program Totals	68	(86,419)	(85,926)	(493)	(659,290)	(600,144)	(59,146)
Family Support Program							

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Friday, January 31, 2020

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE	
	January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)	January, 2020	January, 2020	FAVORABLE/ (UNFAVORABLE)	
Salaries	69	(1,384)	(3,054)	1,670	(10,440)	(21,180)	10,740
Benefits	70	(103)	(112)	9	(780)	(778)	(2)
Program Expenses	71	(6,749)	(12,883)	6,134	(72,896)	(90,181)	17,285
Family Support Program Total	72	(8,236)	(16,049)	7,813	(84,116)	(112,139)	28,023
RMECC Program							
Salaries	73	(8,832)	(8,908)	76	(62,210)	(61,780)	(430)
Benefits	74	(826)	(867)	41	(5,878)	(6,023)	145
Program Expenses	75	(81,926)	(24,661)	(57,265)	(184,846)	(172,627)	(12,219)
RMECC Program Totals	76	(91,584)	(34,436)	(57,148)	(252,934)	(240,430)	(12,504)
Administrative Costs							
Salaries	77	(46,608)	(47,648)	1,040	(319,626)	(330,462)	10,836
Benefits	78	(19,054)	(13,587)	(5,467)	(103,931)	(94,863)	(9,068)
Building Expenses	79	(6,940)	(6,150)	(790)	(49,468)	(43,050)	(6,418)
Insurance	80	(863)	(893)	30	(6,038)	(6,251)	213
Other	81	(24,799)	(27,704)	2,905	(194,267)	(193,928)	(339)
Administrative Costs Total	82	(98,264)	(95,982)	(2,282)	(673,330)	(668,554)	(4,776)
Other Expenses							
Employee/Commercial Rent	83	(4,703)	(5,666)	963	(31,031)	(39,662)	8,631
Other Expenses Total	84	(4,703)	(5,666)	963	(31,031)	(39,662)	8,631
Total Expenses	85	(1,037,782)	(935,900)	(101,882)	(6,663,522)	(6,519,636)	(143,886)
Net Revenue	86	7,818	(870)	8,688	146,874	(19,712)	166,586

Mountain Valley Developmental Services
Statement of Activity
For the Seven Months Ending Friday, January 31, 2020 and 2018

	January, 2020	January, 2019	7 Months Ended January, 2020	7 Months Ended January, 2019
INCOME				
Residential Program				
Medicaid	1 \$ 426,623	\$ 389,196	\$ 2,838,529	\$ 2,668,341
Room & Board	2 53,519	51,310	409,963	362,637
Residential Total	3 480,142	440,506	3,248,493	3,030,977
Day Program				
Medicaid	4 170,310	156,249	1,205,902	1,112,979
State SLS	5 8,410	8,216	61,980	61,623
Day Program Total	6 178,720	164,464	1,267,883	1,174,602
Supported Employment Program				
Community	7 44,608	38,959	276,660	179,747
Greenhouse	8 17,460	11,567	93,682	82,121
Weaving Studio	9 25,200	23,186	239,079	198,242
Donations & Grants	10 137	180	2,498	3,093
Supported Employment Program Total	11 87,406	73,892	611,920	463,202
Case Management Program				
Medicaid	12 39,145	30,873	214,986	224,427
Other	13 6,325	7,117	45,076	48,331
Case Management Program Total	14 45,470	37,989	260,061	272,758
Behavioral Therapy Program				
Medicaid	15 14,085	5,730	76,222	37,025
Behavioral Therapy Program Total	16 14,085	5,730	76,222	37,025
Early Intervention Program				
Medicaid	17 18,828	19,503	151,684	119,470
EI/Part C	18 65,203	96,762	595,645	475,575
Infant Trusts	19 6,523	6,772	19,374	26,318
Early Intervention Program Total	20 90,554	123,038	766,703	621,362
Family Support Program				
State FSSP	21 20,442	16,898	116,204	118,288
Family Support Program Total	22 20,442	16,898	116,204	118,288
RMECC Program				
Federal & State Grants	23 46,714	27,938	210,646	238,948
Other Grants	24 49,524	24,510	69,103	56,337
RMECC Program Total	25 96,238	52,448	279,749	295,285
Other Revenue				
Government Grants	26 17,750	11,686	93,749	87,988
Donations	27 475	6,464	28,956	21,721
Employee/Commercial Rent	28 1,725	3,525	28,725	49,415
Other	29 12,593	183	31,731	11,767
Total Other Revenue	30 32,543	21,859	183,161	170,890
Total Operating Revenue	31 1,045,600	936,825	6,810,395	6,184,390
EXPENSES				
Residential Program				
Salaries	32 (224,145)	(213,409)	(1,477,716)	(1,417,806)
Benefits	33 (71,997)	(62,292)	(460,382)	(394,722)
Program Expenses	34 (86,055)	(90,205)	(585,708)	(562,370)
Building Expenses	35 (53,896)	(48,752)	(271,694)	(285,449)
Insurance	36 (1,631)	(1,595)	(11,414)	(11,163)

Mountain Valley Developmental Services
Statement of Activity
For the Seven Months Ending Friday, January 31, 2020 and 2018

	January, 2020	January, 2019	7 Months Ended January, 2020	7 Months Ended January, 2019
Other	37 (5,847)	(4,997)	(43,019)	(27,450)
Residential Program Total	38 (443,570)	(421,251)	(2,849,933)	(2,698,959)
Day Program				
Salaries	39 (85,528)	(76,659)	(521,296)	(529,689)
Benefits	40 (33,613)	(24,038)	(214,165)	(145,905)
Program Expenses	41 (17,201)	(19,656)	(133,819)	(138,185)
Building Expenses	42 (10,650)	(9,302)	(71,741)	(68,845)
Insurance	43 (488)	(472)	(3,413)	(3,301)
Transportation	44 (24,252)	(22,287)	(223,385)	(171,474)
Other	45 (2,683)	(2,987)	(19,830)	(16,554)
Day Program Total	46 (174,414)	(155,400)	(1,187,649)	(1,073,952)
Supported Employment Program				
Salaries	47 (49,421)	(39,257)	(293,082)	(251,823)
Benefits	48 (14,155)	(10,614)	(93,915)	(70,475)
Program Expenses	49 (519)	(373)	(4,461)	(4,027)
Cost of Sales	50 (4,686)	(4,686)	(91,614)	(67,327)
Building Expenses	51 (3,470)	(4,115)	(28,391)	(28,767)
Insurance	52 (204)	(197)	(1,425)	(1,376)
Other	53 (2,242)	(4,305)	(16,772)	(14,883)
CL Outings (Donation Funded)	54 (5)	-	(625)	(910)
Supported Employment Program Totals	55 (74,701)	(63,547)	(530,285)	(439,589)
Case Management Program				
Salaries	56 (26,830)	(23,260)	(192,411)	(183,065)
Benefits	57 (8,255)	(8,086)	(58,221)	(55,138)
Program Expenses	58 (2,124)	(1,928)	(10,861)	(21,339)
Case Management Program Totals	59 (37,210)	(33,273)	(261,492)	(259,542)
Behavioral Therapy Program				
Salaries	60 (12,451)	-	(81,972)	-
Benefits	61 (3,064)	-	(18,414)	-
Program Expenses	62 (3,166)	(5,020)	(33,076)	(32,870)
Behavior Therapy Program	63 (18,681)	(5,020)	(133,462)	(32,870)
Early Intervention Program				
Salaries	64 (29,987)	(21,542)	(238,595)	(159,601)
Benefits	65 (9,012)	(5,939)	(50,258)	(32,577)
Program Expenses	66 (47,420)	(53,585)	(344,967)	(366,384)
Bad Debt Expense	67 -	-	(25,470)	-
Early Intervention Program Totals	68 (86,419)	(81,066)	(659,290)	(558,562)
Family Support Program				
Salaries	69 (1,384)	(1,331)	(10,440)	(9,229)
Benefits	70 (103)	(99)	(780)	(689)
Program Expenses	71 (6,749)	(10,577)	(72,896)	(99,099)
Family Support Program Total	72 (8,236)	(12,007)	(84,116)	(109,018)
RMECC Program				
Salaries	73 (8,832)	(8,634)	(62,210)	(56,625)
Benefits	74 (826)	(821)	(5,878)	(5,451)
Program Expenses	75 (81,926)	(43,217)	(184,846)	(193,667)
RMECC Program Totals	76 (91,584)	(52,672)	(252,934)	(255,743)
Administrative Costs				
Salaries	77 (46,608)	(40,366)	(319,626)	(306,221)
Benefits	78 (19,054)	(12,267)	(103,931)	(80,841)
Building Expenses	79 (6,940)	(5,506)	(49,468)	(40,923)
Insurance	80 (863)	(828)	(6,038)	(5,798)
Other	81 (24,799)	(33,960)	(194,267)	(168,778)

Mountain Valley Developmental Services
Statement of Activity
For the Seven Months Ending Friday, January 31, 2020 and 2018

	<u>January, 2020</u>	<u>January, 2019</u>	<u>7 Months Ended January, 2020</u>	<u>7 Months Ended January, 2019</u>
Administrative Costs Total	82 (98,264)	(92,927)	(673,330)	(602,561)
Other Expenses				
Employee/Commercial Rent	83 (4,703)	(4,043)	(31,031)	(31,805)
Other Expenses Total	84 (4,703)	(4,043)	(31,031)	(31,805)
Total Expenses	85 (1,037,782)	(921,206)	(6,663,522)	(6,062,600)
Net Revenue	86 7,818	15,619	146,874	121,790