

Monthly
Financial
Dashboard

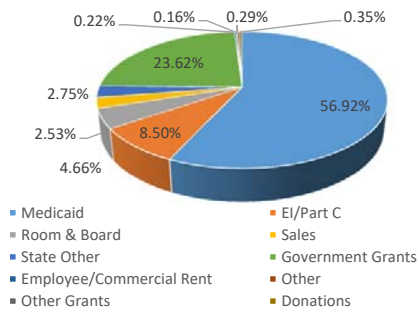


January 30, 2021

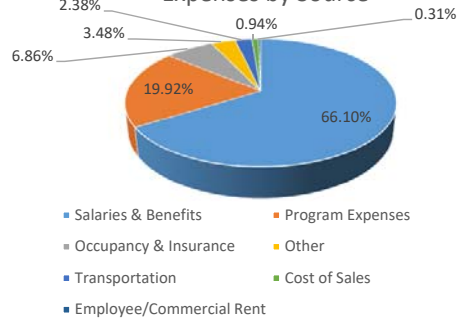
Key Metrics Budget vs. Actual

| Month | Revenue | | Expense | | Net Income | | Days Cash | |
|----------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|-----------|
| | Actual | Budget | Actual | Budget | Actual | Budget | Actual | Budget |
| Month | \$ 815,555 | \$ 941,117 | \$ 802,075 | \$ 955,028 | \$ 13,480 | \$ (13,911) | \$ 26,370 | \$ 31,398 |
| Variance | (125,562) | | 152,953 | | 27,391 | | 5,029 | |
| YTD | \$ 7,448,356 | \$ 6,544,309 | \$ 6,172,693 | \$ 6,651,904 | \$ 1,275,663 | \$ (107,595) | 144.2 | 121.1 |
| Variance | 904,047 | | 479,211 | | 1,383,258 | | 23.1 | |

Revenue by Source YTD



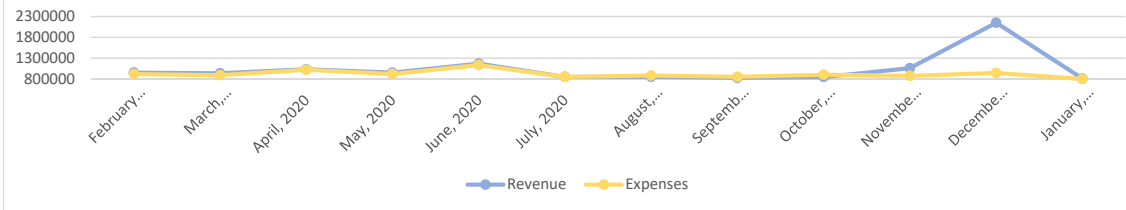
Expenses by Source



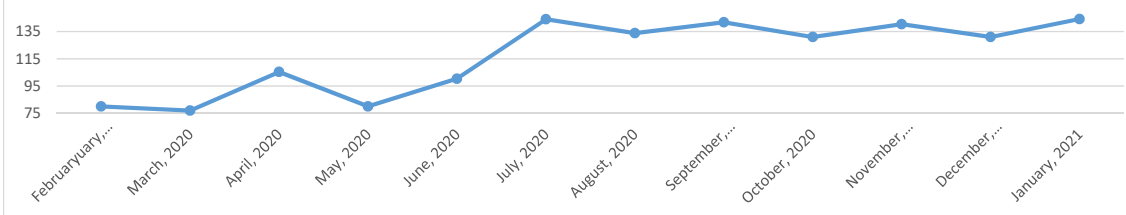
Balance Sheet Metrics Compared to Start of Fiscal Year:

| | 01/30/21 | 06/30/20 | YTD Change | % Change |
|----------------------|-----------|-----------|------------|----------|
| Cash | 3,801,498 | 3,756,475 | 45,023 | 1% |
| Net Accts Receivable | 1,687,860 | 1,781,217 | (93,357) | -5% |
| Other Receivables | 7,715 | 17,688 | (9,973) | -56% |
| Prepaid Expenses | 122,312 | 65,876 | 56,436 | 86% |
| Inventory | 34,688 | 31,269 | 3,419 | 11% |
| Fixed Assets | 2,393,620 | 2,537,363 | (143,743) | -6% |
| Other Assets | 251,269 | 251,269 | - | 0% |
| Current Liabilities | 1,093,232 | 1,798,042 | (704,810) | -39% |
| Deferred Revenue | 133,488 | 60,502 | 72,986 | 121% |
| Long Term Debt | 314,129 | 1,058,620 | (744,491) | -70% |
| Other Liabilities | 11,517 | 10,850 | 667 | 6% |
| Net Assets | 6,746,596 | 5,513,143 | 1,233,453 | 22% |

Revenue & Expense Trends by Month



Days Cash on Hand Trend Line



Mountain Valley Developmental Services, Inc
Statement of Financial Position
As of January 31, 2021 and 2020

| | <u>2021</u> | <u>2020</u> |
|--|---------------------|---------------------|
| Assets | | |
| Current Assets | | |
| Cash | \$ 3,661,411 | \$ 2,376,426 |
| Cash Held for Clients | 140,087 | 127,251 |
| Accounts Receivable - Net | 1,687,860 | 1,365,438 |
| Other Receivables | 7,715 | 18,977 |
| Prepaid Expenses | 122,312 | 100,757 |
| Inventory | <u>34,688</u> | <u>47,008</u> |
| Total Current Assets | <u>5,654,073</u> | <u>4,035,857</u> |
| Capital Assets | | |
| Land | 795,694 | 795,694 |
| Real Property - Admin | 762,619 | 762,619 |
| Real Property - Other | 5,756,292 | 5,726,904 |
| Program Equipment | 220,027 | 171,128 |
| Leasehold Improvements | 6,514 | 6,514 |
| Vehicles | 558,010 | 508,530 |
| Accumulated Depreciation | <u>(5,705,536)</u> | <u>(5,431,138)</u> |
| Net Capital Assets | <u>2,393,620</u> | <u>2,540,251</u> |
| Other Assets | | |
| Security Deposits Paid | 12,100 | 12,100 |
| 457(b) Plan Asset | <u>239,169</u> | <u>266,075</u> |
| Total Other Assets | <u>251,269</u> | <u>278,175</u> |
| Total Assets | <u>\$ 8,298,962</u> | <u>\$ 6,854,283</u> |
| Liabilities & Net Assets | | |
| Current Liabilities | | |
| Current Maturities of Longterm Debt | \$ 51,662 | \$ 49,228 |
| Accounts Payable | 171,221 | 231,290 |
| Accrued Wages, Benefits, and Payroll Taxes | 870,349 | 892,683 |
| Unearned/Deferred Revenue | <u>133,488</u> | <u>74,439</u> |
| Total Current Liabilities | <u>1,226,720</u> | <u>1,247,640</u> |
| Longterm Liabilities | | |
| Notes Payable | 314,129 | 367,444 |
| Security Deposits | 11,517 | 11,252 |
| Total Longterm Liabilities | <u>325,646</u> | <u>378,696</u> |
| Total Liabilities | <u>1,552,366</u> | <u>1,626,336</u> |
| Net Assets | | |
| Beginning Fund Balance | 5,470,933 | 5,129,966 |
| Net Change in Fund Balance | <u>1,275,663</u> | <u>97,978</u> |
| Total Net Assets | <u>6,746,596</u> | <u>5,227,944</u> |
| Total Liabilities & Net Assets | <u>\$ 8,298,962</u> | <u>\$ 6,854,283</u> |

Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Sunday, January 31, 2021

| | ACTUAL January, 2021 | BUDGET January, 2021 | VARIANCE FAVORABLE/ (UNFAVORABLE) | YTD - ACTUAL January, 2021 | YTD - BUDGET January, 2021 | VARIANCE FAVORABLE/ (UNFAVORABLE) |
|------------------------------------|-------------------------|-------------------------|---|-------------------------------|-------------------------------|---|
| INCOME | | | | | | |
| Residential Program | | | | | | |
| Medicaid | \$413,531 | \$412,669 | \$862 | \$2,778,475 | \$2,862,143 | (\$83,668) |
| Room & Board | 48,588 | 52,501 | (3,913) | 347,269 | 367,507 | (20,238) |
| Residential Total | 462,119 | 465,170 | (3,051) | 3,125,744 | 3,229,650 | (103,906) |
| Day Program | | | | | | |
| Medicaid | 113,110 | 163,514 | (50,404) | 872,006 | 1,134,052 | (262,046) |
| State SLS | 1,318 | 9,605 | (8,287) | 36,527 | 66,617 | (30,090) |
| Day Program Total | 114,428 | 173,119 | (58,692) | 908,533 | 1,200,669 | (292,136) |
| Supported Employment Program | | | | | | |
| Community | 15,402 | 32,963 | (17,561) | 95,362 | 228,877 | (133,515) |
| Greenhouse | 5,359 | 12,727 | (7,368) | 38,636 | 88,323 | (49,687) |
| Weaving Studio | 16,600 | 26,053 | (9,453) | 149,824 | 181,629 | (31,805) |
| Donations & Grants | 1,008 | 74 | 934 | 1,756 | 518 | 1,238 |
| Supported Employment Program Total | 38,369 | 71,817 | (33,448) | 285,578 | 499,347 | (213,770) |
| Case Management Program | | | | | | |
| Medicaid | 23,481 | 33,476 | (9,995) | 198,794 | 232,522 | (33,728) |
| Other | 736 | 1,699 | (963) | 8,693 | 11,783 | (3,090) |
| Case Management Program Total | 24,217 | 35,175 | (10,958) | 207,487 | 244,305 | (36,818) |
| Behavioral Therapy Program | | | | | | |
| Medicaid | 5,670 | 26,667 | (20,997) | 161,839 | 186,669 | (24,830) |
| Behavioral Therapy Program Total | 5,670 | 26,667 | (20,997) | 161,839 | 186,669 | (24,830) |
| Early Intervention Program | | | | | | |
| Medicaid | 18,838 | 18,831 | 7 | 132,838 | 131,435 | 1,403 |
| EI/Part C | 90,036 | 69,168 | 20,868 | 633,318 | 484,176 | 149,142 |
| Infant Trusts | 2,103 | 2,955 | (852) | 53,043 | 20,553 | 32,490 |
| Early Intervention Program Total | 110,977 | 90,954 | 20,023 | 819,199 | 636,164 | 183,035 |
| Family Support Program | | | | | | |
| State FSSP | 10,012 | 17,368 | (7,356) | 106,786 | 121,576 | (14,790) |
| Family Support Program Total | 10,012 | 17,368 | (7,356) | 106,786 | 121,576 | (14,790) |
| RMECC Program | | | | | | |
| Federal & State Grants | 27,935 | 39,130 | (11,195) | 181,304 | 273,910 | (92,606) |
| Other Grants | 0 | 4,167 | (4,167) | 21,300 | 29,169 | (7,869) |
| RMECC Program Total | 27,935 | 43,297 | (15,362) | 202,604 | 303,079 | (100,474) |
| Other Revenue | | | | | | |
| Government Grants | 11,500 | 10,833 | 667 | 293,499 | 75,831 | 217,668 |
| Paycheck Protection Program | 0 | 0 | 0 | 1,284,292 | 0 | 1,284,292 |
| Donations | 5,072 | 1,592 | 3,480 | 24,258 | 11,144 | 13,114 |
| Employee/Commercial Rent | 3,725 | 4,167 | (442) | 16,350 | 29,169 | (12,819) |
| Other | 1,531 | 958 | 573 | 12,187 | 6,706 | 5,481 |
| Total Other Revenue | 21,828 | 17,550 | 4,277 | 1,630,586 | 122,850 | 1,507,735 |
| Total Operating Revenue | 815,555 | 941,117 | (125,563) | 7,448,356 | 6,544,309 | 904,046 |
| EXPENSES | | | | | | |
| Residential Program | | | | | | |
| Salaries | (196,756) | (217,987) | 21,231 | (1,434,253) | (1,511,849) | 77,596 |
| Benefits | (53,950) | (69,165) | 15,215 | (459,611) | (483,059) | 23,448 |
| Program Expenses | (70,690) | (90,649) | 19,959 | (586,981) | (634,543) | 47,562 |
| Building Expenses | (45,599) | (37,444) | (8,155) | (252,419) | (262,108) | 9,689 |
| Insurance | (1,657) | (1,648) | (9) | (11,599) | (11,536) | (63) |
| Other | (6,551) | (5,645) | (906) | (49,299) | (39,515) | (9,784) |
| Residential Program Total | (375,203) | (422,538) | 47,335 | (2,794,162) | (2,942,610) | 148,447 |
| Day Program | | | | | | |
| Salaries | (73,021) | (77,279) | 4,258 | (483,290) | (535,971) | 52,681 |
| Benefits | (17,835) | (27,480) | 9,645 | (167,714) | (191,978) | 24,264 |
| Program Expenses | (17,856) | (18,233) | 377 | (135,344) | (127,545) | (7,799) |
| Building Expenses | (10,160) | (10,369) | 209 | (60,847) | (72,583) | 11,736 |
| Insurance | (505) | (501) | (4) | (3,536) | (3,507) | (29) |
| Transportation | (18,749) | (25,542) | 6,793 | (146,963) | (178,794) | 31,831 |
| Other | (2,484) | (2,275) | (209) | (17,719) | (15,925) | (1,794) |
| Day Program Total | (140,610) | (161,679) | 21,069 | (1,015,413) | (1,126,303) | 110,892 |
| Supported Employment Program | | | | | | |

Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Seven Months Ending Sunday, January 31, 2021

| | VARIANCE | | | VARIANCE | | |
|--|------------------|-------------------|-----------------------------|--------------------|--------------------|-----------------------------|
| | ACTUAL | BUDGET | FAVORABLE/ (UNFAVORABLE) | YTD - ACTUAL | YTD - BUDGET | FAVORABLE/ (UNFAVORABLE) |
| | January, 2021 | January, 2021 | (UNFAVORABLE) | January, 2021 | January, 2021 | (UNFAVORABLE) |
| Salaries | (33,204) | (39,720) | 6,516 | (223,340) | (275,484) | 52,144 |
| Benefits | (9,028) | (14,511) | 5,483 | (90,945) | (101,357) | 10,412 |
| Program Expenses | (938) | (596) | (342) | (3,498) | (4,172) | 674 |
| Cost of Sales | (7,435) | (8,750) | 1,315 | (58,311) | (61,250) | 2,939 |
| Building Expenses | (4,351) | (4,372) | 21 | (24,438) | (30,604) | 6,166 |
| Insurance | (213) | (212) | (1) | (1,493) | (1,484) | (9) |
| Other | (2,992) | (2,695) | (297) | (14,513) | (18,865) | 4,352 |
| CL Outings (Donation Funded) | (10) | (208) | 198 | (169) | (1,456) | 1,287 |
| Supported Employment Program Totals | (58,171) | (71,064) | 12,892 | (416,707) | (494,672) | 77,965 |
| Case Management Program | | | | | | |
| Salaries | (27,568) | (28,551) | 983 | (179,818) | (198,015) | 18,197 |
| Benefits | (6,923) | (9,036) | 2,113 | (67,627) | (63,114) | (4,513) |
| Program Expenses | (1,034) | (1,330) | 296 | (9,377) | (9,310) | (67) |
| Case Management Program Totals | (35,525) | (38,917) | 3,393 | (256,822) | (270,439) | 13,617 |
| Behavioral Therapy Program | | | | | | |
| Salaries | (13,190) | (15,871) | 2,681 | (96,913) | (110,073) | 13,160 |
| Benefits | (3,005) | (990) | (2,015) | (31,888) | (6,866) | (25,022) |
| Program Expenses | (2,836) | (3,327) | 491 | (25,056) | (23,289) | (1,767) |
| Behavior Therapy Program | (19,031) | (20,188) | 1,157 | (153,857) | (140,228) | (13,628) |
| Early Intervention Program | | | | | | |
| Salaries | (20,881) | (40,816) | 19,935 | (251,965) | (283,080) | 31,115 |
| Benefits | (6,444) | (8,505) | 2,061 | (64,615) | (59,365) | (5,250) |
| Program Expenses | (23,873) | (43,206) | 19,333 | (272,407) | (302,442) | 30,035 |
| Early Intervention Program Totals | (51,198) | (92,527) | 41,329 | (588,987) | (644,887) | 55,900 |
| Family Support Program | | | | | | |
| Salaries | (573) | (958) | 385 | (6,818) | (6,644) | (174) |
| Benefits | (44) | (142) | 98 | (1,493) | (986) | (507) |
| Program Expenses | (10,012) | (12,951) | 2,939 | (65,791) | (90,657) | 24,866 |
| Family Support Program Total | (10,629) | (14,051) | 3,422 | (74,102) | (98,287) | 24,185 |
| RMECC Program | | | | | | |
| Salaries | (8,304) | (8,932) | 628 | (62,929) | (61,948) | (981) |
| Benefits | (851) | (856) | 5 | (5,553) | (5,946) | 393 |
| Program Expenses | (15,708) | (27,504) | 11,796 | (131,241) | (192,528) | 61,287 |
| RMECC Program Totals | (24,863) | (37,292) | 12,429 | (199,723) | (260,422) | 60,700 |
| Administrative Costs | | | | | | |
| Salaries | (50,001) | (45,505) | (4,496) | (348,085) | (315,597) | (32,488) |
| Benefits | (11,106) | (15,850) | 4,744 | (103,042) | (110,672) | 7,630 |
| Building Expenses | (9,023) | (6,913) | (2,110) | (62,084) | (48,391) | (13,693) |
| Insurance | (1,040) | (973) | (67) | (7,269) | (6,811) | (458) |
| Other | (12,996) | (22,865) | 9,869 | (133,061) | (159,923) | 26,862 |
| Administrative Costs Total | (84,166) | (92,106) | 7,939 | (653,541) | (641,394) | (12,147) |
| Other Expenses | | | | | | |
| Employee/Commercial Rent | (2,679) | (4,666) | 1,987 | (19,379) | (32,662) | 13,283 |
| Other Expenses Total | (2,679) | (4,666) | 1,987 | (19,379) | (32,662) | 13,283 |
| Total Expenses | (802,075) | (955,028) | 152,952 | (6,172,693) | (6,651,904) | 479,214 |
| Net Revenue | \$13,480 | (\$13,911) | \$27,389 | \$1,275,663 | (\$107,595) | \$1,383,260 |

Mountain Valley Developmental Services
Statement of Activity
For the Seven months Ending January, 2021 and 2020

| | January, 2021 | January, 2020 | 7 Months Ended January, 2021 | 7 Months Ended January, 2020 |
|-------------------------------------|----------------|------------------|---------------------------------|---------------------------------|
| INCOME | | | | |
| Residential Program | | | | |
| Medicaid | \$ 413,531 | \$ 426,623 | \$ 2,778,475 | \$ 2,828,529 |
| Room & Board | 48,588 | 53,519 | 347,269 | 387,258 |
| Residential Total | <u>462,119</u> | <u>480,142</u> | <u>3,125,744</u> | <u>3,215,787</u> |
| Day Program | | | | |
| Medicaid | 113,110 | 170,310 | 872,006 | 1,155,902 |
| State SLS | 1,318 | 8,410 | 36,527 | 61,980 |
| Day Program Total | <u>114,428</u> | <u>178,720</u> | <u>908,533</u> | <u>1,217,882</u> |
| Supported Employment Program | | | | |
| Community | 15,402 | 44,608 | 95,362 | 231,660 |
| Greenhouse | 5,359 | 17,460 | 38,636 | 93,682 |
| Weaving Studio | 16,600 | 25,200 | 149,824 | 239,079 |
| Donations & Grants | 1,008 | 137 | 1,756 | 2,498 |
| Supported Employment Program Total | <u>38,369</u> | <u>87,405</u> | <u>285,578</u> | <u>566,919</u> |
| Case Management Program | | | | |
| Medicaid | 23,481 | 39,145 | 198,794 | 214,986 |
| Other | 736 | 6,325 | 8,693 | 45,076 |
| Case Management Program Total | <u>24,217</u> | <u>45,470</u> | <u>207,487</u> | <u>260,062</u> |
| Behavioral Therapy Program | | | | |
| Medicaid | 5,670 | 14,085 | 161,839 | 76,222 |
| Behavioral Therapy Program Total | <u>5,670</u> | <u>14,085</u> | <u>161,839</u> | <u>76,222</u> |
| Early Intervention Program | | | | |
| Medicaid | 18,838 | 18,828 | 132,838 | 151,684 |
| EI/Part C | 90,036 | 105,116 | 633,318 | 631,650 |
| Infant Trusts | 2,103 | 6,523 | 53,043 | 19,374 |
| Early Intervention Program Total | <u>110,977</u> | <u>130,467</u> | <u>819,199</u> | <u>802,708</u> |
| Family Support Program | | | | |
| State FSSP | 10,012 | 20,442 | 106,786 | 116,204 |
| Family Support Program Total | <u>10,012</u> | <u>20,442</u> | <u>106,786</u> | <u>116,204</u> |
| RMECC Program | | | | |
| Federal & State Grants | 27,935 | 46,714 | 181,304 | 210,646 |
| Other Grants | - | 49,524 | 21,300 | 69,103 |
| RMECC Program Total | <u>27,935</u> | <u>96,238</u> | <u>202,604</u> | <u>279,749</u> |
| Other Revenue | | | | |
| Government Grants | 11,500 | 17,750 | 293,499 | 93,749 |
| Paycheck Protection Program | - | - | 1,284,292 | - |
| Donations | 5,072 | 475 | 24,258 | 28,956 |
| Employee/Commercial Rent | 3,725 | 1,725 | 16,350 | 28,725 |
| Other | 1,531 | 12,593 | 12,187 | 30,885 |
| Total Other Revenue | <u>21,828</u> | <u>32,543</u> | <u>1,630,586</u> | <u>182,315</u> |
| Total Operating Revenue | <u>815,555</u> | <u>1,085,512</u> | <u>7,448,356</u> | <u>6,717,848</u> |

EXPENSES

Mountain Valley Developmental Services

Statement of Activity

For the Seven months Ending January, 2021 and 2020

| | January, 2021 | January, 2020 | 7 Months Ended January, 2021 | 7 Months Ended January, 2020 |
|-------------------------------------|------------------|------------------|---------------------------------|---------------------------------|
| Residential Program | | | | |
| Salaries | (196,756) | (224,145) | (1,434,253) | (1,451,366) |
| Benefits | (53,950) | (71,997) | (459,611) | (458,366) |
| Program Expenses | (70,690) | (86,055) | (586,981) | (585,708) |
| Building Expenses | (45,599) | (53,896) | (252,419) | (271,694) |
| Insurance | (1,657) | (1,631) | (11,599) | (11,414) |
| Other | (6,551) | (5,847) | (49,299) | (43,019) |
| Residential Program Total | <u>(375,203)</u> | <u>(443,571)</u> | <u>(2,794,162)</u> | <u>(2,821,567)</u> |
| Day Program | | | | |
| Salaries | (73,021) | (85,528) | (483,290) | (512,146) |
| Benefits | (17,835) | (33,613) | (167,714) | (213,465) |
| Program Expenses | (17,856) | (17,201) | (135,344) | (133,819) |
| Building Expenses | (10,160) | (10,650) | (60,847) | (71,741) |
| Insurance | (505) | (488) | (3,536) | (3,413) |
| Transportation | (18,749) | (24,252) | (146,963) | (223,385) |
| Other | (2,484) | (2,683) | (17,719) | (19,830) |
| Day Program Total | <u>(140,610)</u> | <u>(174,415)</u> | <u>(1,015,413)</u> | <u>(1,177,799)</u> |
| Supported Employment Program | | | | |
| Salaries | (33,204) | (49,421) | (223,340) | (288,032) |
| Benefits | (9,028) | (14,155) | (90,945) | (93,528) |
| Program Expenses | (938) | (519) | (3,498) | (4,461) |
| Cost of Sales | (7,435) | (4,686) | (58,311) | (91,614) |
| Building Expenses | (4,351) | (3,470) | (24,438) | (28,391) |
| Insurance | (213) | (204) | (1,493) | (1,425) |
| Other | (2,992) | (2,242) | (14,513) | (16,772) |
| CL Outings (Donation Funded) | (10) | (5) | (169) | (625) |
| Supported Employment Program Totals | <u>(58,171)</u> | <u>(74,702)</u> | <u>(416,707)</u> | <u>(524,848)</u> |
| Case Management Program | | | | |
| Salaries | (27,568) | (26,830) | (179,818) | (192,411) |
| Benefits | (6,923) | (8,255) | (67,627) | (58,221) |
| Program Expenses | (1,034) | (2,124) | (9,377) | (10,861) |
| Case Management Program Totals | <u>(35,525)</u> | <u>(37,209)</u> | <u>(256,822)</u> | <u>(261,493)</u> |
| Behavioral Therapy Program | | | | |
| Salaries | (13,190) | (12,451) | (96,913) | (81,972) |
| Benefits | (3,005) | (3,064) | (31,888) | (18,414) |
| Program Expenses | (2,836) | (3,166) | (25,056) | (33,076) |
| Behavior Therapy Program | <u>(19,031)</u> | <u>(18,681)</u> | <u>(153,857)</u> | <u>(133,462)</u> |
| Early Intervention Program | | | | |
| Salaries | (20,881) | (29,987) | (251,965) | (238,595) |
| Benefits | (6,444) | (9,012) | (64,615) | (50,258) |
| Program Expenses | (23,873) | (47,420) | (272,407) | (344,967) |
| Bad Debt Expense | - | - | - | (25,470) |
| Early Intervention Program Totals | <u>(51,198)</u> | <u>(86,419)</u> | <u>(588,987)</u> | <u>(659,290)</u> |
| Family Support Program | | | | |
| Salaries | (573) | (1,384) | (6,818) | (10,440) |
| Benefits | (44) | (103) | (1,493) | (780) |
| Program Expenses | (10,012) | (6,749) | (65,791) | (72,896) |
| Family Support Program Total | <u>(10,629)</u> | <u>(8,236)</u> | <u>(74,102)</u> | <u>(84,116)</u> |
| RMECC Program | | | | |

Mountain Valley Developmental Services
Statement of Activity
For the Seven months Ending January, 2021 and 2020

| | January, 2021 | January, 2020 | 7 Months Ended January, 2021 | 7 Months Ended January, 2020 |
|-----------------------------|------------------|------------------|---------------------------------|---------------------------------|
| Salaries | (8,304) | (8,832) | (62,929) | (62,210) |
| Benefits | (851) | (826) | (5,553) | (5,878) |
| Program Expenses | (15,708) | (81,926) | (131,241) | (184,846) |
| RMECC Program Totals | <u>(24,863)</u> | <u>(91,584)</u> | <u>(199,723)</u> | <u>(252,934)</u> |
| Administrative Costs | | | | |
| Salaries | (50,001) | (46,608) | (348,085) | (319,626) |
| Benefits | (11,106) | (19,054) | (103,042) | (103,931) |
| Building Expenses | (9,023) | (6,940) | (62,084) | (49,468) |
| Insurance | (1,040) | (863) | (7,269) | (6,038) |
| Other | (12,996) | (24,799) | (133,061) | (194,267) |
| Administrative Costs Total | <u>(84,166)</u> | <u>(98,264)</u> | <u>(653,541)</u> | <u>(673,330)</u> |
| Other Expenses | | | | |
| Employee/Commercial Rent | (2,679) | (4,703) | (19,379) | (31,031) |
| Other Expenses Total | <u>(2,679)</u> | <u>(4,703)</u> | <u>(19,379)</u> | <u>(31,031)</u> |
| Total Expenses | (802,075) | (1,037,784) | (6,172,693) | (6,619,870) |
| Net Revenue | <u>\$ 13,480</u> | <u>\$ 47,728</u> | <u>\$ 1,275,663</u> | <u>\$ 97,978</u> |