

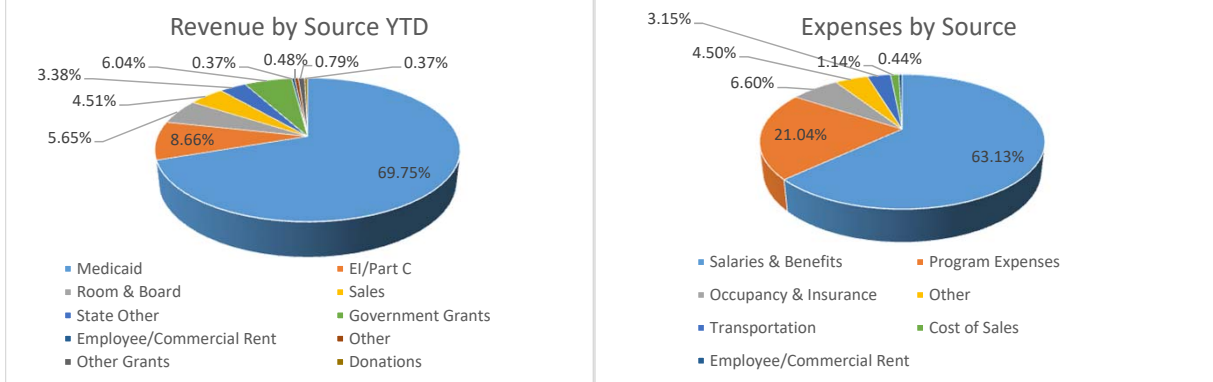
# Monthly Financial Dashboard



March 31, 2020

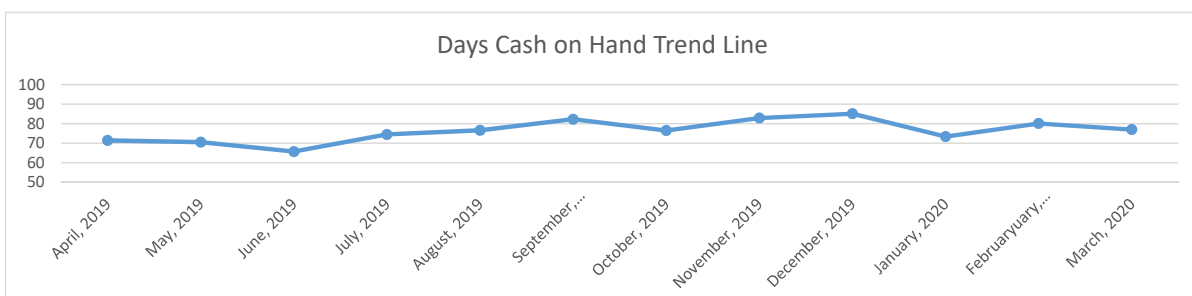
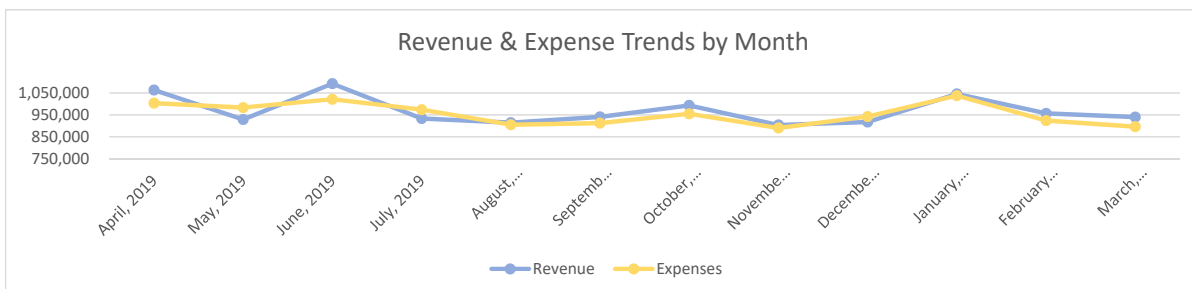
## Key Metrics Budget vs. Actual

	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 940,425	\$ 935,030	\$ 896,637	\$ 935,900	\$ 43,788	\$ (870)	\$ 29,478	\$ 30,769
Variance	5,395		39,263		44,658		1,291	
YTD	\$ 8,721,235	\$ 8,324,687	\$ 8,484,234	\$ 8,359,765	\$ 237,001	\$ (35,078)	77.0	73.8
Variance	396,548		(124,469)		272,079		3.2	



## Balance Sheet Metrics Compared to Start of Fiscal Year:

	03/31/20	06/30/19	YTD Change	% Change
Cash	2,270,086	2,206,827	63,259	3%
Net Accts Receivable	1,568,277	1,459,230	109,047	7%
Other Receivables	15,777	402	15,375	3825%
Prepaid Expenses	85,265	75,048	10,217	14%
Inventory	60,679	43,946	16,733	38%
Fixed Assets	2,621,553	2,627,742	(6,189)	0%
Other Assets	278,175	278,175	-	0%
Current Liabilities	1,021,406	1,090,502	(69,096)	-6%
Deferred Revenue	141,061	73,549	67,512	92%
Long Term Debt	359,123	395,850	(36,727)	-9%
Other Liabilities	11,252	13,450	(2,198)	-16%
Net Assets	5,366,969	5,118,019	248,950	5%



Mountain Valley Developmental Services, Inc  
 Statement of Financial Position  
 As of Tuesday, March 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Assets</b>		
<b>Current Assets</b>		
Cash	\$ 2,142,835	\$ 2,070,211
Cash Held for Clients	127,251	116,723
Accounts Receivable - Net	1,568,277	1,353,726
Other Receivables	15,777	981
Prepaid Expenses	85,265	93,692
Inventory	60,679	80,011
<b>Total Current Assets</b>	<u>4,000,084</u>	<u>3,715,344</u>
<b>Capital Assets</b>		
Land	795,694	795,694
Real Property - Admin	762,619	739,415
Real Property - Other	5,736,354	5,684,648
Program Equipment	210,238	167,545
Leasehold Improvements	6,514	6,514
Vehicles	579,104	490,527
Accumulated Depreciation	(5,468,970)	(5,314,325)
<b>Net Capital Assets</b>	<u>2,621,553</u>	<u>2,570,018</u>
<b>Other Assets</b>		
Security Deposits Paid	12,100	12,100
457(b) Plan Asset	266,075	251,106
<b>Total Other Assets</b>	<u>278,175</u>	<u>263,206</u>
<b>Total Assets</b>	<u>\$ 6,899,812</u>	<u>\$ 6,548,568</u>
<b>Liabilities &amp; Net Assets</b>		
<b>Current Liabilities</b>		
Current Maturities of Longterm Debt	\$ 49,228	\$ 47,011
Accounts Payable	226,337	198,106
Accrued Wages, Benefits, and Payroll Taxes	745,841	814,823
Unearned/Deferred Revenue	141,061	23,006
<b>Total Current Liabilities</b>	<u>1,162,467</u>	<u>1,082,946</u>
<b>Longterm Liabilities</b>		
Notes Payable	359,123	411,802
Security Deposits	11,252	11,700
<b>Total Longterm Liabilities</b>	<u>370,375</u>	<u>423,502</u>
<b>Total Liabilities</b>	<u>1,532,842</u>	<u>1,506,448</u>
<b>Net Assets</b>		
Beginning Fund Balance	5,129,966	4,984,867
Net Change in Fund Balance	237,003	57,254
<b>Total Net Assets</b>	<u>5,366,969</u>	<u>5,042,121</u>
<b>Total Liabilities &amp; Net Assets</b>	<u>\$ 6,899,811</u>	<u>\$ 6,548,569</u>

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**Mountain Valley Developmental Services**  
**Statement of Activity - Budget vs Actual**  
**For the Nine Months Ending Tuesday, March 31, 2020**

	ACTUAL March, 2020	BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2020	YTD - BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
<b>INCOME</b>						
<b>Residential Program</b>						
Medicaid	\$ 419,497	\$ 399,799	\$19,698	\$ 3,654,954	\$ 3,546,939	\$108,015
Room & Board	52,349	50,667	1,682	492,426	456,003	36,423
Residential Total	<u>471,846</u>	<u>450,466</u>	<u>21,380</u>	<u>4,147,380</u>	<u>4,002,942</u>	<u>144,438</u>
<b>Day Program</b>						
Medicaid	172,287	161,364	10,923	1,522,726	1,431,458	91,268
State SLS	7,945	9,605	(1,661)	77,937	85,208	(7,271)
Day Program Total	<u>180,232</u>	<u>170,969</u>	<u>9,262</u>	<u>1,600,663</u>	<u>1,516,666</u>	<u>83,997</u>
<b>Supported Employment Program</b>						
Community	42,955	29,190	13,765	356,085	258,948	97,137
Greenhouse	13,423	13,732	(309)	118,522	121,927	(3,405)
Weaving Studio	16,037	29,197	(13,160)	274,492	260,961	13,531
Donations & Grants	61	215	(154)	2,567	1,935	632
Supported Employment Program Total	<u>72,476</u>	<u>72,334</u>	<u>141</u>	<u>751,666</u>	<u>643,771</u>	<u>107,895</u>
<b>Case Management Program</b>						
Medicaid	36,681	38,028	(1,347)	286,942	337,347	(50,405)
Other	6,224	6,457	(233)	57,418	57,894	(476)
Case Management Program Total	<u>42,905</u>	<u>44,485</u>	<u>(1,580)</u>	<u>344,360</u>	<u>395,241</u>	<u>(50,882)</u>
<b>Behavioral Therapy Program</b>						
Medicaid	5,028	30,068	(25,040)	75,753	266,732	(190,979)
Behavioral Therapy Program Total	<u>5,028</u>	<u>30,068</u>	<u>(25,040)</u>	<u>75,753</u>	<u>266,732</u>	<u>(190,979)</u>
<b>Early Intervention Program</b>						
Medicaid	22,254	18,514	3,740	187,026	165,853	21,173
EI/Part C	39,771	67,501	(27,730)	755,524	607,509	148,015
Infant Trusts	4,759	2,950	1,809	31,878	26,286	5,592
Early Intervention Program Total	<u>66,784</u>	<u>88,965</u>	<u>(22,181)</u>	<u>974,428</u>	<u>799,648</u>	<u>174,780</u>
<b>Family Support Program</b>						
State FSSP	6,980	17,368	(10,388)	127,687	156,312	(28,625)
Family Support Program Total	<u>6,980</u>	<u>17,368</u>	<u>(10,388)</u>	<u>127,687</u>	<u>156,312</u>	<u>(28,625)</u>

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**Mountain Valley Developmental Services**  
**Statement of Activity - Budget vs Actual**  
**For the Nine Months Ending Tuesday, March 31, 2020**

	ACTUAL March, 2020	BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2020	YTD - BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
<b>RMECC Program</b>						
Federal & State Grants	46,581	34,630	11,951	377,356	311,670	65,686
Other Grants	-	4,167	(4,167)	69,103	37,503	31,600
<b>RMECC Program Total</b>	<b>46,581</b>	<b>38,797</b>	<b>7,784</b>	<b>446,459</b>	<b>349,173</b>	<b>97,286</b>
<b>Other Revenue</b>						
Government Grants	44,324	11,667	32,657	149,573	105,003	44,570
Donations	500	1,452	(952)	29,640	13,068	16,572
Employee/Commercial Rent	1,725	7,083	(5,358)	32,175	63,747	(31,572)
Other	1,044	1,376	(332)	41,451	12,384	29,067
<b>Total Other Revenue</b>	<b>47,593</b>	<b>21,578</b>	<b>26,015</b>	<b>252,839</b>	<b>194,202</b>	<b>58,637</b>
<b>Total Operating Revenue</b>	<b>940,425</b>	<b>935,030</b>	<b>5,392</b>	<b>8,721,235</b>	<b>8,324,687</b>	<b>396,548</b>
<b>EXPENSES</b>						
<b>Residential Program</b>						
Salaries	(215,221)	(211,621)	(3,600)	(1,888,801)	(1,877,278)	(11,523)
Benefits	(53,399)	(65,628)	12,229	(586,398)	(587,945)	1,547
Program Expenses	(92,948)	(78,546)	(14,402)	(761,034)	(706,914)	(54,120)
Building Expenses	(33,018)	(40,071)	7,053	(340,212)	(360,639)	20,427
Insurance	(1,631)	(1,720)	89	(14,676)	(15,480)	804
Other	(10,316)	(4,631)	(5,685)	(56,198)	(41,679)	(14,519)
<b>Residential Program Total</b>	<b>(406,533)</b>	<b>(402,217)</b>	<b>(4,315)</b>	<b>(3,647,319)</b>	<b>(3,589,935)</b>	<b>(57,384)</b>
<b>Day Program</b>						
Salaries	(65,718)	(76,310)	10,592	(656,008)	(676,942)	20,934
Benefits	(19,742)	(25,328)	5,586	(259,244)	(226,973)	(32,271)
Program Expenses	(17,388)	(20,188)	2,800	(169,380)	(181,692)	12,312
Building Expenses	(10,221)	(10,473)	252	(92,996)	(94,257)	1,261
Insurance	(488)	(509)	21	(4,388)	(4,581)	193
Transportation	(15,066)	(25,333)	10,267	(267,649)	(227,997)	(39,652)
Other	(3,736)	(2,252)	(1,484)	(25,453)	(20,268)	(5,185)
<b>Day Program Total</b>	<b>(132,359)</b>	<b>(160,393)</b>	<b>28,035</b>	<b>(1,475,118)</b>	<b>(1,432,710)</b>	<b>(42,408)</b>

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**Mountain Valley Developmental Services**  
**Statement of Activity - Budget vs Actual**  
**For the Nine Months Ending Tuesday, March 31, 2020**

	ACTUAL March, 2020	BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2020	YTD - BUDGET March, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
<b>Supported Employment Program</b>						
Salaries	(36,189)	(47,173)	10,984	(369,353)	(418,523)	49,170
Benefits	(14,774)	(12,092)	(2,682)	(122,380)	(108,336)	(14,044)
Program Expenses	(897)	(751)	(146)	(5,680)	(6,759)	1,079
Cost of Sales	(1,875)	(8,750)	6,875	(96,508)	(78,750)	(17,758)
Building Expenses	(3,722)	(3,851)	129	(35,484)	(34,659)	(825)
Insurance	(204)	(212)	8	(1,833)	(1,908)	75
Other	(3,259)	(2,435)	(824)	(28,723)	(21,915)	(6,808)
CL Outings (Donation Funded)	(130)	(208)	78	(771)	(1,872)	1,101
<b>Supported Employment Program Totals</b>	<b>(61,050)</b>	<b>(75,472)</b>	<b>14,422</b>	<b>(660,732)</b>	<b>(672,722)</b>	<b>11,991</b>
<b>Case Management Program</b>						
Salaries	(31,341)	(27,658)	(3,683)	(246,566)	(245,354)	(1,212)
Benefits	(7,813)	(8,882)	1,069	(74,998)	(79,569)	4,571
Program Expenses	(1,829)	(1,913)	84	(13,525)	(17,217)	3,692
<b>Case Management Program Totals</b>	<b>(40,983)</b>	<b>(38,453)</b>	<b>(2,530)</b>	<b>(335,089)</b>	<b>(342,140)</b>	<b>7,051</b>
<b>Behavioral Therapy Program</b>						
Salaries	(16,097)	(16,084)	(13)	(109,098)	(143,856)	34,758
Benefits	(3,191)	(1,253)	(1,938)	(24,563)	(11,114)	(13,449)
Program Expenses	(3,292)	(3,969)	677	(41,776)	(35,721)	(6,055)
<b>Behavior Therapy Program</b>	<b>(22,580)</b>	<b>(21,306)</b>	<b>(1,274)</b>	<b>(175,437)</b>	<b>(190,691)</b>	<b>15,254</b>
<b>Early Intervention Program</b>						
Salaries	(35,727)	(29,045)	(6,682)	(305,416)	(258,989)	(46,427)
Benefits	(6,154)	(6,197)	43	(65,267)	(55,515)	(9,752)
Program Expenses	(42,455)	(50,684)	8,229	(449,095)	(456,156)	7,061
Bad Debt Expense	-	-	0	(25,470)	-	(25,470)
<b>Early Intervention Program Totals</b>	<b>(84,336)</b>	<b>(85,926)</b>	<b>1,590</b>	<b>(845,248)</b>	<b>(770,660)</b>	<b>(74,588)</b>
<b>Family Support Program</b>						
Salaries	(1,397)	(3,054)	1,657	(13,164)	(27,091)	13,927
Benefits	(104)	(112)	8	(984)	(995)	11
Program Expenses	(2,575)	(12,883)	10,308	(84,661)	(115,947)	31,286
<b>Family Support Program Total</b>	<b>(4,076)</b>	<b>(16,049)</b>	<b>11,972</b>	<b>(98,809)</b>	<b>(144,033)</b>	<b>45,224</b>
<b>RMECC Program</b>						

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**Mountain Valley Developmental Services**  
**Statement of Activity - Budget vs Actual**  
**For the Nine Months Ending Tuesday, March 31, 2020**

	ACTUAL	BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)
	March, 2020	March, 2020	(UNFAVORABLE)	March, 2020	March, 2020	(UNFAVORABLE)
Salaries	(9,243)	(8,908)	(335)	(79,715)	(79,021)	(694)
Benefits	(631)	(867)	236	(7,247)	(7,711)	464
Program Expenses	(31,504)	(24,661)	(6,843)	(260,133)	(221,949)	(38,184)
RMECC Program Totals	<u>(41,378)</u>	<u>(34,436)</u>	<u>(6,941)</u>	<u>(347,095)</u>	<u>(308,681)</u>	<u>(38,413)</u>
<b>Administrative Costs</b>						
Salaries	(55,474)	(47,648)	(7,826)	(418,702)	(422,684)	3,982
Benefits	(6,543)	(13,587)	7,044	(128,376)	(121,792)	(6,584)
Building Expenses	(6,887)	(6,150)	(737)	(62,330)	(55,350)	(6,980)
Insurance	(863)	(893)	30	(7,763)	(8,037)	274
Other	(30,830)	(27,704)	(3,126)	(244,841)	(249,336)	4,495
Administrative Costs Total	<u>(100,597)</u>	<u>(95,982)</u>	<u>(4,615)</u>	<u>(862,012)</u>	<u>(857,199)</u>	<u>(4,813)</u>
<b>Other Expenses</b>						
Employee/Commercial Rent	(2,745)	(5,666)	2,921	(37,375)	(50,994)	13,619
Other Expenses Total	<u>(2,745)</u>	<u>(5,666)</u>	<u>2,921</u>	<u>(37,375)</u>	<u>(50,994)</u>	<u>13,619</u>
Total Expenses	(896,637)	(935,900)	39,264	(8,484,234)	(8,359,765)	(124,467)
Net Revenue	<u>43,788</u>	<u>(870)</u>	<u>44,656</u>	<u>237,001</u>	<u>(35,078)</u>	<u>272,081</u>

**Mountain Valley Developmental Services**  
**Statement of Activity**  
**For the Nine Months Ending Tuesday, March 31, 2020 and 2019**

	March, 2020	March, 2019	9 Months Ended March, 2020	9 Months Ended March, 2019
<b>INCOME</b>				
<b>Residential Program</b>				
Medicaid	\$ 419,497	\$ 418,373	\$ 3,654,954	\$ 3,421,717
Room & Board	52,349	53,085	492,426	469,249
<b>Residential Total</b>	<b>471,846</b>	<b>471,458</b>	<b>4,147,380</b>	<b>3,890,966</b>
<b>Day Program</b>				
Medicaid	172,287	148,523	1,522,726	1,412,182
State SLS	7,945	1,897	77,937	70,393
<b>Day Program Total</b>	<b>180,232</b>	<b>150,420</b>	<b>1,600,663</b>	<b>1,482,575</b>
<b>Supported Employment Program</b>				
Community	42,955	42,233	356,085	248,441
Greenhouse	13,423	15,019	118,522	105,767
Weaving Studio	16,037	32,569	274,492	251,828
Donations & Grants	61	144	2,567	3,336
<b>Supported Employment Program Total</b>	<b>72,476</b>	<b>89,965</b>	<b>751,666</b>	<b>609,372</b>
<b>Case Management Program</b>				
Medicaid	36,681	35,748	286,942	293,819
Other	6,224	7,656	57,418	62,907
<b>Case Management Program Total</b>	<b>42,905</b>	<b>43,404</b>	<b>344,360</b>	<b>356,726</b>
<b>Behavioral Therapy Program</b>				
Medicaid	5,028	5,487	75,753	46,571
<b>Behavioral Therapy Program Total</b>	<b>5,028</b>	<b>5,487</b>	<b>75,753</b>	<b>46,571</b>
<b>Early Intervention Program</b>				
Medicaid	22,254	30,271	187,026	161,969
EI/Part C	39,771	-	755,524	542,323
Infant Trusts	4,759	2,168	31,878	29,253
<b>Early Intervention Program Total</b>	<b>66,784</b>	<b>32,439</b>	<b>974,428</b>	<b>733,545</b>
<b>Family Support Program</b>				
State FSSP	6,980	22,314	127,687	157,501
<b>Family Support Program Total</b>	<b>6,980</b>	<b>22,314</b>	<b>127,687</b>	<b>157,501</b>
<b>RMECC Program</b>				
Federal & State Grants	46,581	51,591	377,356	327,053
Other Grants	-	-	69,103	67,628
<b>RMECC Program Total</b>	<b>46,581</b>	<b>51,591</b>	<b>446,459</b>	<b>394,681</b>
<b>Other Revenue</b>				
Government Grants	44,324	11,500	149,573	110,988
Donations	500	25	29,640	23,906
Employee/Commercial Rent	1,725	7,225	32,175	63,865
Other	1,044	173	41,451	12,073
<b>Total Other Revenue</b>	<b>47,593</b>	<b>18,923</b>	<b>252,839</b>	<b>210,832</b>
<b>Total Operating Revenue</b>	<b>940,425</b>	<b>886,001</b>	<b>8,721,235</b>	<b>7,882,769</b>
<b>EXPENSES</b>				
<b>Residential Program</b>				
Salaries	(215,221)	(204,835)	(1,888,801)	(1,819,312)
Benefits	(53,399)	(61,571)	(586,398)	(530,034)
Program Expenses	(92,948)	(88,112)	(761,034)	(739,069)
Building Expenses	(33,018)	(40,946)	(340,212)	(365,531)

**Mountain Valley Developmental Services**  
**Statement of Activity**  
**For the Nine Months Ending Tuesday, March 31, 2020 and 2019**

	March, 2020	March, 2019	9 Months Ended March, 2020	9 Months Ended March, 2019
Insurance	(1,631)	(1,595)	(14,676)	(14,353)
Other	(10,316)	(4,452)	(56,198)	(37,086)
<b>Residential Program Total</b>	<b>(406,533)</b>	<b>(401,511)</b>	<b>(3,647,319)</b>	<b>(3,505,385)</b>
<b>Day Program</b>				
Salaries	(65,718)	(69,168)	(656,008)	(658,565)
Benefits	(19,742)	(23,922)	(259,244)	(197,690)
Program Expenses	(17,388)	(17,276)	(169,380)	(173,212)
Building Expenses	(10,221)	(9,928)	(92,996)	(88,255)
Insurance	(488)	(472)	(4,388)	(4,244)
Transportation	(15,066)	(21,281)	(267,649)	(213,057)
Other	(3,736)	(2,275)	(25,453)	(21,057)
<b>Day Program Total</b>	<b>(132,359)</b>	<b>(144,322)</b>	<b>(1,475,118)</b>	<b>(1,356,080)</b>
<b>Supported Employment Program</b>				
Salaries	(36,189)	(39,200)	(369,353)	(329,436)
Benefits	(14,774)	(10,092)	(122,380)	(91,497)
Program Expenses	(897)	(1,802)	(5,680)	(6,661)
Cost of Sales	(1,875)	(12,943)	(96,508)	(86,768)
Building Expenses	(3,722)	(4,197)	(35,484)	(37,474)
Insurance	(204)	(197)	(1,833)	(1,769)
Other	(3,259)	(2,229)	(28,723)	(19,254)
CL Outings (Donation Funded)	(130)	(30)	(771)	(963)
<b>Supported Employment Program Totals</b>	<b>(61,050)</b>	<b>(70,690)</b>	<b>(660,732)</b>	<b>(573,822)</b>
<b>Case Management Program</b>				
Salaries	(31,341)	(27,830)	(246,566)	(236,583)
Benefits	(7,813)	(10,270)	(74,998)	(74,177)
Program Expenses	(1,829)	(2,163)	(13,525)	(25,405)
<b>Case Management Program Totals</b>	<b>(40,983)</b>	<b>(40,263)</b>	<b>(335,089)</b>	<b>(336,165)</b>
<b>Behavioral Therapy Program</b>				
Salaries	(16,097)	-	(109,098)	-
Benefits	(3,191)	-	(24,563)	-
Program Expenses	(3,292)	(3,380)	(41,776)	(40,310)
<b>Behavior Therapy Program</b>	<b>(22,580)</b>	<b>(3,380)</b>	<b>(175,437)</b>	<b>(40,310)</b>
<b>Early Intervention Program</b>				
Salaries	(35,727)	(21,593)	(305,416)	(202,061)
Benefits	(6,154)	(6,739)	(65,267)	(46,854)
Program Expenses	(42,455)	(47,039)	(449,095)	(479,858)
Bad Debt Expense	-	-	(25,470)	-
<b>Early Intervention Program Totals</b>	<b>(84,336)</b>	<b>(75,371)</b>	<b>(845,248)</b>	<b>(728,773)</b>
<b>Family Support Program</b>				
Salaries	(1,397)	(1,481)	(13,164)	(11,912)
Benefits	(104)	(111)	(984)	(890)
Program Expenses	(2,575)	(7,611)	(84,661)	(113,201)
<b>Family Support Program Total</b>	<b>(4,076)</b>	<b>(9,203)</b>	<b>(98,809)</b>	<b>(126,003)</b>
<b>RMECC Program</b>				
Salaries	(9,243)	(8,550)	(79,715)	(74,159)
Benefits	(631)	(756)	(7,247)	(6,966)
Program Expenses	(31,504)	(23,217)	(260,133)	(250,306)
<b>RMECC Program Totals</b>	<b>(41,378)</b>	<b>(32,523)</b>	<b>(347,095)</b>	<b>(331,431)</b>
<b>Administrative Costs</b>				
Salaries	(55,474)	(43,030)	(418,702)	(396,875)
Benefits	(6,543)	(12,446)	(128,376)	(110,925)
Building Expenses	(6,887)	(5,292)	(62,330)	(52,745)



**Mountain Valley Developmental Services**  
**Statement of Activity**  
**For the Nine Months Ending Tuesday, March 31, 2020 and 2019**

	March, 2020	March, 2019	9 Months Ended March, 2020	9 Months Ended March, 2019
Insurance	(863)	(828)	(7,763)	(7,455)
Other	(30,830)	(21,724)	(244,841)	(219,653)
Administrative Costs Total	<u>(100,597)</u>	<u>(83,320)</u>	<u>(862,012)</u>	<u>(787,653)</u>
<b>Other Expenses</b>				
Employee/Commercial Rent	(2,745)	(4,043)	(37,375)	(39,892)
Other Expenses Total	<u>(2,745)</u>	<u>(4,043)</u>	<u>(37,375)</u>	<u>(39,892)</u>
Total Expenses	(896,637)	(864,626)	(8,484,234)	(7,825,514)
Net Revenue	<u>43,788</u>	<u>21,375</u>	<u>237,001</u>	<u>57,255</u>