

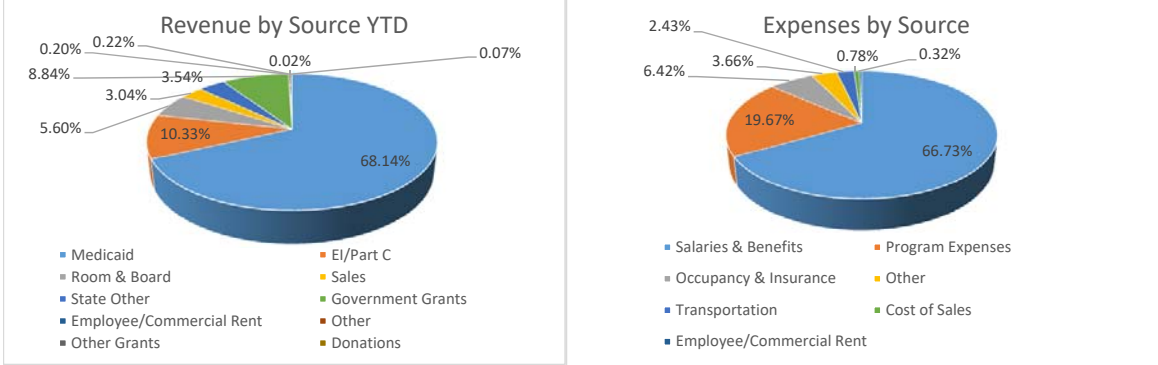
Monthly
Financial
Dashboard



November 30, 2020

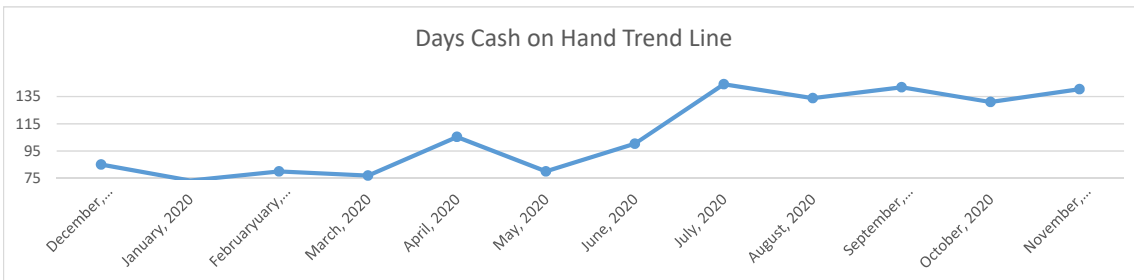
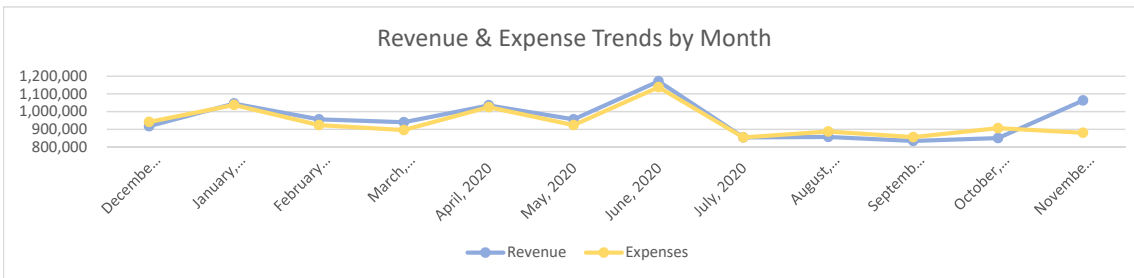
Key Metrics Budget vs. Actual

Month	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 1,062,938	\$ 919,362	\$ 880,939	\$ 938,382	\$ 181,999	\$ (19,020)	\$ 28,962	\$ 30,851
Variance	143,576		57,443		201,019		1,889	
YTD	\$ 4,482,200	\$ 4,662,075	\$ 4,421,043	\$ 4,741,848	\$ 61,158	\$ (79,773)	140.4	131.8
Variance	(179,875)		320,805		140,931		8.6	



Balance Sheet Metrics Compared to Start of Fiscal Year:

	11/30/20	06/30/20	YTD Change	% Change
Cash	4,065,190	3,756,475	308,715	8%
Net Accts Receivable	1,397,715	1,781,217	(383,502)	-22%
Other Receivables	5,416	17,688	(12,272)	-69%
Prepaid Expenses	120,879	65,876	55,003	83%
Inventory	41,309	31,269	10,040	32%
Fixed Assets	2,436,116	2,537,363	(101,247)	-4%
Other Assets	251,269	251,269	-	0%
Current Liabilities	1,615,388	1,798,042	(182,654)	-10%
Deferred Revenue	129,988	60,502	69,486	115%
Long Term Debt	1,037,329	1,058,620	(21,291)	-2%
Other Liabilities	10,850	10,850	-	0%
Net Assets	5,524,338	5,513,143	11,195	0%



	<u>2020</u>	<u>2019</u>
Assets		
Current Assets		
Cash	\$ 3,932,856	\$ 2,297,592
Cash Held for Clients	132,334	127,251
Accounts Receivable - Net	1,397,715	1,417,054
Other Receivables	5,416	315
Prepaid Expenses	120,879	115,436
Inventory	41,309	45,388
Total Current Assets	<u>5,630,509</u>	<u>4,003,036</u>
Capital Assets		
Land	795,694	795,694
Real Property - Admin	762,619	762,619
Real Property - Other	5,752,022	5,716,404
Program Equipment	220,027	167,545
Leasehold Improvements	6,514	6,514
Vehicles	558,010	465,691
Accumulated Depreciation	(5,658,770)	(5,393,306)
Net Capital Assets	<u>2,436,116</u>	<u>2,521,161</u>
Other Assets		
Security Deposits Paid	12,100	12,100
457(b) Plan Asset	239,169	266,075
Total Other Assets	<u>251,269</u>	<u>278,175</u>
Total Assets	<u>\$ 8,317,894</u>	<u>\$ 6,802,372</u>
Liabilities & Net Assets		
Current Liabilities		
Current Maturities of Longterm Debt	\$ 612,231	\$ 49,228
Accounts Payable	193,157	224,324
Accrued Wages, Benefits, and Payroll Taxes	810,000	754,593
Unearned/Deferred Revenue	129,988	159,727
Total Current Liabilities	<u>1,745,376</u>	<u>1,187,872</u>
Longterm Liabilities		
Notes Payable	1,037,329	375,649
Security Deposits	10,850	11,252
Total Longterm Liabilities	<u>1,048,179</u>	<u>386,901</u>
Total Liabilities	<u>2,793,555</u>	<u>1,574,773</u>
Net Assets		
Beginning Fund Balance	5,463,180	5,129,966
Net Change in Fund Balance	61,158	97,633
Total Net Assets	<u>5,524,338</u>	<u>5,227,599</u>
Total Liabilities & Net Assets	<u>\$ 8,317,894</u>	<u>\$ 6,802,372</u>

Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Five Months Ending Monday, November 30, 2020

	ACTUAL November, 2020	BUDGET November, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL November, 2020	YTD - BUDGET November, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
INCOME						
Residential Program						
Medicaid	\$ 377,551	\$ 399,399	(\$21,848)	\$ 1,990,223	\$ 2,036,805	(\$46,582)
Room & Board	49,623	52,501	(2,878)	251,081	262,505	(11,424)
Residential Total	<u>427,174</u>	<u>451,900</u>	<u>(24,726)</u>	<u>2,241,304</u>	<u>2,299,310</u>	<u>(58,006)</u>
Day Program						
Medicaid	144,815	158,241	(13,426)	654,491	807,024	(152,533)
State SLS	5,640	9,296	(3,656)	31,308	47,407	(16,099)
Day Program Total	<u>150,455</u>	<u>167,537</u>	<u>(17,082)</u>	<u>685,799</u>	<u>854,431</u>	<u>(168,632)</u>
Supported Employment Program						
Community	16,938	32,031	(15,093)	72,930	162,951	(90,021)
Greenhouse	4,788	12,344	(7,556)	32,626	62,869	(30,243)
Weaving Studio	21,820	25,682	(3,862)	103,841	129,523	(25,682)
Donations & Grants	106	74	32	604	370	234
Supported Employment Program Total	<u>43,652</u>	<u>70,131</u>	<u>(26,479)</u>	<u>210,001</u>	<u>355,713</u>	<u>(145,711)</u>
Case Management Program						
Medicaid	31,701	32,571	(870)	148,118	165,570	(17,452)
Other	1,302	1,644	(342)	6,517	8,385	(1,868)
Case Management Program Total	<u>33,003</u>	<u>34,215</u>	<u>(1,212)</u>	<u>154,635</u>	<u>173,955</u>	<u>(19,320)</u>
Behavioral Therapy Program						
Medicaid	20,657	26,667	(6,010)	92,938	133,335	(40,397)
Behavioral Therapy Program Total	<u>20,657</u>	<u>26,667</u>	<u>(6,010)</u>	<u>92,938</u>	<u>133,335</u>	<u>(40,397)</u>
Early Intervention Program						
Medicaid	16,808	18,640	(1,832)	95,443	93,773	1,670
EI/Part C	105,910	69,168	36,742	462,818	345,840	116,978
Infant Trusts	4,605	2,889	1,716	43,529	14,643	28,886
Early Intervention Program Total	<u>127,323</u>	<u>90,697</u>	<u>36,626</u>	<u>601,790</u>	<u>454,256</u>	<u>147,534</u>
Family Support Program						
State FSSP	13,527	17,368	(3,841)	77,472	86,840	(9,368)
Family Support Program Total	<u>13,527</u>	<u>17,368</u>	<u>(3,841)</u>	<u>77,472</u>	<u>86,840</u>	<u>(9,368)</u>
RMECC Program						

Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Five Months Ending Monday, November 30, 2020

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE
	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)
Federal & State Grants	36,599	39,130	(2,531)	125,913	195,650	(69,737)
Other Grants	-	4,167	(4,167)	782	20,835	(20,053)
RMECC Program Total	36,599	43,297	(6,698)	126,695	216,485	(89,790)
Other Revenue						
Government Grants	205,460	10,833	194,627	270,499	54,165	216,334
Donations	230	1,592	(1,362)	2,469	7,960	(5,491)
Employee/Commercial Rent	3,725	4,167	(442)	8,900	20,835	(11,935)
Other	1,133	958	175	9,698	4,790	4,908
Total Other Revenue	210,548	17,550	192,998	291,566	87,750	203,816
Total Operating Revenue	1,062,938	919,362	143,576	4,482,200	4,662,075	(179,875)
EXPENSES						
Residential Program						
Salaries	(198,003)	(210,957)	12,954	(1,033,464)	(1,075,875)	42,411
Benefits	(68,565)	(68,617)	52	(333,281)	(344,729)	11,448
Program Expenses	(78,869)	(90,649)	11,780	(437,787)	(453,245)	15,458
Building Expenses	(39,970)	(37,444)	(2,526)	(171,133)	(187,220)	16,087
Insurance	(1,657)	(1,648)	(9)	(8,285)	(8,240)	(45)
Other	(6,069)	(5,645)	(424)	(35,444)	(28,225)	(7,219)
Residential Program Total	(393,133)	(414,960)	21,827	(2,019,394)	(2,097,534)	78,140
Day Program						
Salaries	(70,513)	(74,788)	4,275	(341,151)	(381,413)	40,262
Benefits	(24,886)	(27,289)	2,403	(123,492)	(137,018)	13,526
Program Expenses	(19,856)	(18,190)	(1,666)	(98,189)	(91,079)	(7,110)
Building Expenses	(8,866)	(10,369)	1,503	(42,144)	(51,845)	9,701
Insurance	(505)	(501)	(4)	(2,526)	(2,505)	(21)
Transportation	(22,123)	(25,542)	3,419	(107,284)	(127,710)	20,426
Other	(2,469)	(2,275)	(194)	(12,739)	(11,375)	(1,364)
Day Program Total	(149,218)	(158,954)	9,735	(727,525)	(802,945)	75,420
Supported Employment Program						
Salaries	(27,967)	(38,442)	10,475	(161,647)	(196,044)	34,397
Benefits	(11,646)	(14,401)	2,755	(68,394)	(72,335)	3,941
Program Expenses	(772)	(596)	(176)	(2,081)	(2,980)	899

Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Five Months Ending Monday, November 30, 2020

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE
	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)
Cost of Sales	(7,304)	(8,750)	1,446	(34,593)	(43,750)	9,157
Building Expenses	(3,524)	(4,372)	848	(16,160)	(21,860)	5,700
Insurance	(213)	(212)	(1)	(1,066)	(1,060)	(6)
Other	(2,275)	(2,695)	420	(9,630)	(13,475)	3,845
CL Outings (Donation Funded)	(83)	(208)	125	(159)	(1,040)	881
Supported Employment Program Totals	<u>(53,784)</u>	<u>(69,676)</u>	<u>15,892</u>	<u>(293,730)</u>	<u>(352,544)</u>	<u>58,815</u>
Case Management Program						
Salaries	(27,704)	(27,630)	(74)	(127,868)	(140,913)	13,045
Benefits	(8,971)	(8,967)	(4)	(50,726)	(45,042)	(5,684)
Program Expenses	(935)	(1,330)	395	(5,982)	(6,650)	668
Case Management Program Totals	<u>(37,610)</u>	<u>(37,927)</u>	<u>317</u>	<u>(184,576)</u>	<u>(192,605)</u>	<u>8,029</u>
Behavioral Therapy Program						
Salaries	(11,462)	(15,359)	3,897	(71,180)	(78,331)	7,151
Benefits	(3,023)	(958)	(2,065)	(24,736)	(4,886)	(19,850)
Program Expenses	(3,800)	(3,327)	(473)	(19,567)	(16,635)	(2,932)
Behavior Therapy Program	<u>(18,285)</u>	<u>(19,644)</u>	<u>1,359</u>	<u>(115,483)</u>	<u>(99,852)</u>	<u>(15,631)</u>
Early Intervention Program						
Salaries	(36,496)	(39,500)	3,004	(184,313)	(201,448)	17,135
Benefits	(9,100)	(8,420)	(680)	(48,082)	(42,355)	(5,727)
Program Expenses	(37,888)	(43,206)	5,318	(209,324)	(216,030)	6,706
Early Intervention Program Totals	<u>(83,484)</u>	<u>(91,126)</u>	<u>7,642</u>	<u>(441,719)</u>	<u>(459,833)</u>	<u>18,115</u>
Family Support Program						
Salaries	(314)	(927)	613	(6,187)	(4,728)	(1,459)
Benefits	(24)	(138)	114	(1,445)	(702)	(743)
Program Expenses	(8,042)	(12,951)	4,909	(40,908)	(64,755)	23,847
Family Support Program Total	<u>(8,380)</u>	<u>(14,016)</u>	<u>5,637</u>	<u>(48,540)</u>	<u>(70,185)</u>	<u>21,645</u>
RMECC Program						
Salaries	(9,467)	(8,644)	(823)	(45,051)	(44,084)	(967)
Benefits	(760)	(833)	73	(3,790)	(4,234)	444
Program Expenses	(23,021)	(27,504)	4,483	(55,588)	(137,520)	81,932
RMECC Program Totals	<u>(33,248)</u>	<u>(36,981)</u>	<u>3,733</u>	<u>(104,429)</u>	<u>(185,838)</u>	<u>81,409</u>
Administrative Costs						
Salaries	(54,844)	(44,036)	(10,808)	(248,736)	(224,587)	(24,149)

Mountain Valley Developmental Services
 Statement of Activity - Budget vs Actual
 For the Five Months Ending Monday, November 30, 2020

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE
	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)	November, 2020	November, 2020	FAVORABLE/ (UNFAVORABLE)
Benefits	(14,721)	(15,711)	990	(76,538)	(78,972)	2,434
Building Expenses	(7,032)	(6,913)	(119)	(37,458)	(34,565)	(2,893)
Insurance	(1,040)	(973)	(67)	(5,189)	(4,865)	(324)
Other	(23,161)	(22,799)	(362)	(103,705)	(114,193)	10,488
Administrative Costs Total	<u>(100,798)</u>	<u>(90,432)</u>	<u>(10,367)</u>	<u>(471,626)</u>	<u>(457,182)</u>	<u>(14,444)</u>
Other Expenses						
Employee/Commercial Rent	(2,999)	(4,666)	1,667	(14,021)	(23,330)	9,309
Other Expenses Total	<u>(2,999)</u>	<u>(4,666)</u>	<u>1,667</u>	<u>(14,021)</u>	<u>(23,330)</u>	<u>9,309</u>
Total Expenses	(880,939)	(938,382)	57,443	(4,421,043)	(4,741,848)	320,805
Net Revenue	<u>181,999</u>	<u>(19,020)</u>	<u>201,019</u>	<u>61,158</u>	<u>(79,773)</u>	<u>140,931</u>

Mountain Valley Developmental Services
 Statement of Activity
 For the Five Months Ending Monday, November 30, 2020 and 2019

	November, 2020	November, 2019	5 Months Ended November, 2020	5 Months Ended November, 2019
INCOME				
Residential Program				
Medicaid	\$ 377,551	\$ 390,887	\$ 1,990,223	\$ 2,002,932
Room & Board	49,623	55,493	251,081	276,146
Residential Total	<u>427,174</u>	<u>446,380</u>	<u>2,241,304</u>	<u>2,279,078</u>
Day Program				
Medicaid	144,815	168,717	654,491	837,243
State SLS	5,640	8,750	31,308	44,836
Day Program Total	<u>150,455</u>	<u>177,467</u>	<u>685,799</u>	<u>882,079</u>
Supported Employment Program				
Community	16,938	55,311	72,930	152,706
Greenhouse	4,788	9,388	32,626	65,746
Weaving Studio	21,820	28,967	103,841	172,047
Donations & Grants	106	714	604	1,771
Supported Employment Program Total	<u>43,652</u>	<u>94,380</u>	<u>210,001</u>	<u>392,270</u>
Case Management Program				
Medicaid	31,701	26,632	148,118	148,190
Other	1,302	6,313	6,517	32,560
Case Management Program Total	<u>33,003</u>	<u>32,945</u>	<u>154,635</u>	<u>180,750</u>
Behavioral Therapy Program				
Medicaid	20,657	4,141	92,938	42,470
Behavioral Therapy Program Total	<u>20,657</u>	<u>4,141</u>	<u>92,938</u>	<u>42,470</u>
Early Intervention Program				
Medicaid	16,808	19,721	95,443	116,805
EI/Part C	105,910	82,555	462,818	491,060
Infant Trusts	4,605	2,285	43,529	12,851
Early Intervention Program Total	<u>127,323</u>	<u>104,561</u>	<u>601,790</u>	<u>620,716</u>
Family Support Program				
State FSSP	13,527	8,967	77,472	75,524
Family Support Program Total	<u>13,527</u>	<u>8,967</u>	<u>77,472</u>	<u>75,524</u>
RMECC Program				
Federal & State Grants	36,599	40,478	125,913	131,271
Other Grants	-	-	782	19,579
RMECC Program Total	<u>36,599</u>	<u>40,478</u>	<u>126,695</u>	<u>150,850</u>
Other Revenue				
Government Grants	205,460	11,000	270,499	65,000
Donations	230	4,126	2,469	7,193
Employee/Commercial Rent	3,725	1,725	8,900	25,275
Other	1,133	2,400	9,698	15,923
Total Other Revenue	<u>210,548</u>	<u>19,251</u>	<u>291,566</u>	<u>113,391</u>
Total Operating Revenue	<u>1,062,938</u>	<u>928,570</u>	<u>4,482,200</u>	<u>4,737,128</u>

Mountain Valley Developmental Services
Statement of Activity
For the Five Months Ending Monday, November 30, 2020 and 2019

	November, 2020	November, 2019	5 Months Ended November, 2020	5 Months Ended November, 2019
EXPENSES				
Residential Program				
Salaries	(198,003)	(203,086)	(1,033,464)	(1,027,629)
Benefits	(68,565)	(61,368)	(333,281)	(322,875)
Program Expenses	(78,869)	(78,257)	(437,787)	(407,203)
Building Expenses	(39,970)	(35,664)	(171,133)	(180,166)
Insurance	(1,657)	(1,631)	(8,285)	(8,153)
Other	(6,069)	(8,149)	(35,444)	(31,161)
Residential Program Total	(393,133)	(388,155)	(2,019,394)	(1,977,187)
Day Program				
Salaries	(70,513)	(70,273)	(341,151)	(350,009)
Benefits	(24,886)	(27,961)	(123,492)	(151,878)
Program Expenses	(19,856)	(19,413)	(98,189)	(98,522)
Building Expenses	(8,866)	(9,495)	(42,144)	(51,303)
Insurance	(505)	(488)	(2,526)	(2,438)
Transportation	(22,123)	(26,346)	(107,284)	(159,130)
Other	(2,469)	(2,711)	(12,739)	(13,363)
Day Program Total	(149,218)	(156,687)	(727,525)	(826,643)
Supported Employment Program				
Salaries	(27,967)	(42,752)	(161,647)	(198,047)
Benefits	(11,646)	(13,505)	(68,394)	(65,677)
Program Expenses	(772)	(672)	(2,081)	(2,795)
Cost of Sales	(7,304)	(10,460)	(34,593)	(66,758)
Building Expenses	(3,524)	(4,847)	(16,160)	(20,426)
Insurance	(213)	(204)	(1,066)	(1,018)
Other	(2,275)	(2,647)	(9,630)	(12,350)
CL Outings (Donation Funded)	(83)	(296)	(159)	(620)
Supported Employment Program Totals	(53,784)	(75,383)	(293,730)	(367,691)
Case Management Program				
Salaries	(27,704)	(26,634)	(127,868)	(138,739)
Benefits	(8,971)	(8,838)	(50,726)	(42,734)
Program Expenses	(935)	(1,368)	(5,982)	(6,557)
Case Management Program Totals	(37,610)	(36,840)	(184,576)	(188,030)
Behavioral Therapy Program				
Salaries	(11,462)	(13,357)	(71,180)	(57,255)
Benefits	(3,023)	(1,929)	(24,736)	(13,362)
Program Expenses	(3,800)	(3,720)	(19,567)	(25,342)
Behavior Therapy Program	(18,285)	(19,006)	(115,483)	(95,959)
Early Intervention Program				
Salaries	(36,496)	(30,281)	(184,313)	(176,935)
Benefits	(9,100)	(5,463)	(48,082)	(33,732)
Program Expenses	(37,888)	(45,546)	(209,324)	(255,194)
Bad Debt Expense	-	-	-	(25,470)
Early Intervention Program Totals	(83,484)	(81,290)	(441,719)	(491,331)
Family Support Program				
Salaries	(314)	(1,411)	(6,187)	(7,672)
Benefits	(24)	(105)	(1,445)	(574)
Program Expenses	(8,042)	(4,464)	(40,908)	(50,412)

Mountain Valley Developmental Services
 Statement of Activity
 For the Five Months Ending Monday, November 30, 2020 and 2019

	November, 2020	November, 2019	5 Months Ended November, 2020	5 Months Ended November, 2019
Family Support Program Total	<u>(8,380)</u>	<u>(5,980)</u>	<u>(48,540)</u>	<u>(58,658)</u>
RMECC Program				
Salaries	(9,467)	(8,907)	(45,051)	(44,546)
Benefits	(760)	(829)	(3,790)	(4,209)
Program Expenses	<u>(23,021)</u>	<u>(25,956)</u>	<u>(55,588)</u>	<u>(84,072)</u>
RMECC Program Totals	<u>(33,248)</u>	<u>(35,692)</u>	<u>(104,429)</u>	<u>(132,827)</u>
Administrative Costs				
Salaries	(54,844)	(44,274)	(248,736)	(226,153)
Benefits	(14,721)	(13,338)	(76,538)	(70,158)
Building Expenses	(7,032)	(5,485)	(37,458)	(36,397)
Insurance	(1,040)	(863)	(5,189)	(4,313)
Other	<u>(23,161)</u>	<u>(25,798)</u>	<u>(103,705)</u>	<u>(140,969)</u>
Administrative Costs Total	<u>(100,798)</u>	<u>(89,758)</u>	<u>(471,626)</u>	<u>(477,990)</u>
Other Expenses				
Employee/Commercial Rent	<u>(2,999)</u>	<u>(3,371)</u>	<u>(14,021)</u>	<u>(23,179)</u>
Other Expenses Total	<u>(2,999)</u>	<u>(3,371)</u>	<u>(14,021)</u>	<u>(23,179)</u>
Total Expenses	(880,939)	(892,162)	(4,421,043)	(4,639,495)
Net Revenue	<u>181,999</u>	<u>36,408</u>	<u>61,158</u>	<u>97,633</u>