

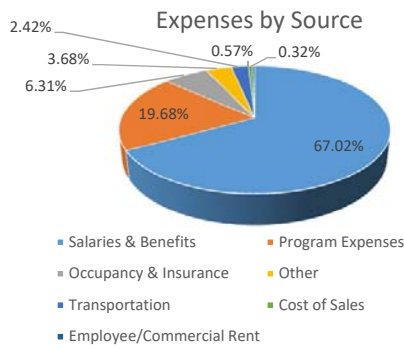
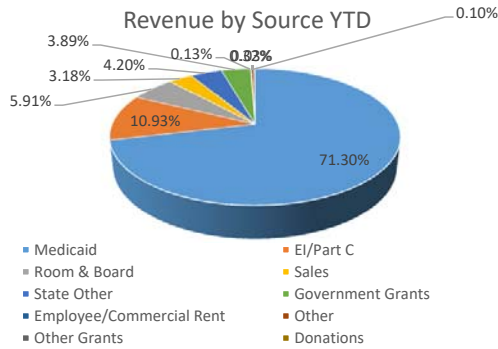
Monthly
Financial
Dashboard



September 30, 2020

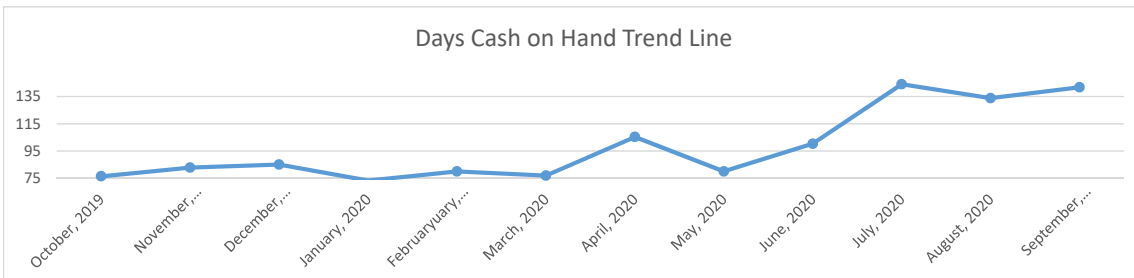
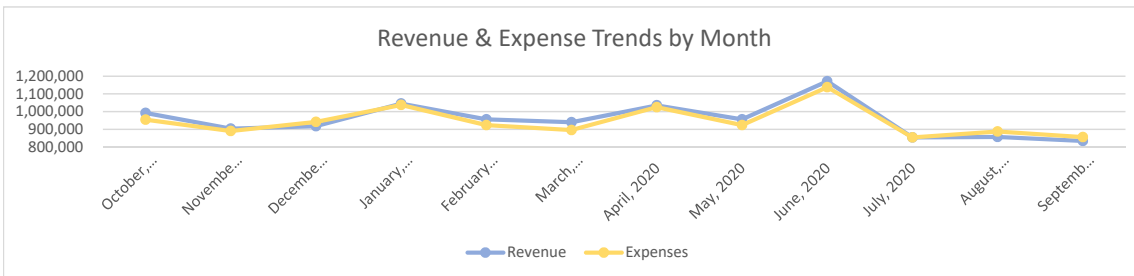
Key Metrics Budget vs. Actual

Month	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 834,871	\$ 919,362	\$ 856,563	\$ 938,382	\$ (21,692)	\$ (19,020)	\$ 28,161	\$ 30,851
Variance	(84,491)		81,819		(2,672)		2,690	
YTD	\$ 2,560,625	\$ 2,801,596	\$ 2,632,716	\$ 2,848,438	\$ (72,091)	\$ (46,842)	141.8	129.5
Variance	(240,971)		215,722		(25,249)		12.4	



Balance Sheet Metrics Compared to Start of Fiscal Year:

	09/30/20	06/30/20	YTD Change	% Change
Cash	3,994,117	3,756,475	237,642	6%
Net Accts Receivable	1,292,323	1,781,217	(488,894)	-27%
Other Receivables	13,854	17,688	(3,834)	-22%
Prepaid Expenses	51,693	65,876	(14,183)	-22%
Inventory	40,641	31,269	9,372	30%
Fixed Assets	2,474,832	2,537,363	(62,531)	-2%
Other Assets	251,269	251,269	-	0%
Current Liabilities	1,508,807	1,798,042	(289,235)	-16%
Deferred Revenue	111,988	60,502	51,486	85%
Long Term Debt	1,045,969	1,058,620	(12,651)	-1%
Other Liabilities	10,850	10,850	-	0%
Net Assets	5,441,115	5,513,143	(72,028)	-1%



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Mountain Valley Developmental Services, Inc
Statement of Financial Position
As of September 30, 2020 and 2019

	2020	2019
Assets		
Current Assets		
Cash	\$ 3,811,756	\$ 2,355,183
Cash Held for Clients	182,361	114,420
Accounts Receivable - Net	1,292,323	1,280,405
Other Receivables	13,854	99
Prepaid Expenses	51,693	43,624
Inventory	40,641	40,620
Total Current Assets	<u>5,392,628</u>	<u>3,834,351</u>
Capital Assets		
Land	795,694	795,694
Real Property - Admin	762,619	762,619
Real Property - Other	5,743,970	5,716,404
Program Equipment	220,027	167,545
Leasehold Improvements	6,514	6,514
Vehicles	558,010	501,691
Accumulated Depreciation	(5,612,002)	(5,388,472)
Net Capital Assets	<u>2,474,832</u>	<u>2,561,995</u>
Other Assets		
Security Deposits Paid	12,100	12,100
457(b) Plan Asset	239,169	266,075
Total Other Assets	<u>251,269</u>	<u>278,175</u>
Total Assets	<u>\$ 8,118,729</u>	<u>\$ 6,674,521</u>
Liabilities & Net Assets		
Current Liabilities		
Current Maturities of Longterm Debt	\$ 612,231	\$ 49,228
Accounts Payable	179,834	207,326
Accrued Wages, Benefits, and Payroll Taxes	716,742	673,680
Unearned/Deferred Revenue	111,988	148,565
Total Current Liabilities	<u>1,620,795</u>	<u>1,078,799</u>
Longterm Liabilities		
Notes Payable	1,045,969	383,788
Security Deposits	10,850	13,450
Total Longterm Liabilities	<u>1,056,819</u>	<u>397,238</u>
Total Liabilities	<u>2,677,614</u>	<u>1,476,037</u>
Net Assets		
Beginning Fund Balance	5,513,207	5,117,136
Net Change in Fund Balance	(72,092)	81,348
Total Net Assets	<u>5,441,115</u>	<u>5,198,484</u>
Total Liabilities & Net Assets	<u>\$ 8,118,729</u>	<u>\$ 6,674,521</u>

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Three Months Ending Wednesday, September 30, 2020

	ACTUAL September, 2020	BUDGET September, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL September, 2020	YTD - BUDGET September, 2020	VARIANCE FAVORABLE/ (UNFAVORABLE)
INCOME						
Residential Program						
Medicaid	\$ 388,723	\$ 399,399	(\$10,676)	\$ 1,212,116	\$ 1,224,737	(\$12,621)
Room & Board	50,013	52,501	(2,488)	151,445	157,503	(6,058)
Residential Total	<u>438,736</u>	<u>451,900</u>	<u>(13,164)</u>	<u>1,363,561</u>	<u>1,382,240</u>	<u>(18,679)</u>
Day Program						
Medicaid	116,027	158,241	(42,214)	391,027	485,269	(94,242)
State SLS	7,053	9,296	(2,243)	19,762	28,506	(8,744)
Day Program Total	<u>123,080</u>	<u>167,537</u>	<u>(44,458)</u>	<u>410,789</u>	<u>513,775</u>	<u>(102,986)</u>
Supported Employment Program						
Community	7,568	32,031	(24,463)	43,178	97,957	(54,779)
Greenhouse	4,332	12,344	(8,012)	22,579	37,798	(15,219)
Weaving Studio	20,049	25,682	(5,633)	58,908	77,788	(18,880)
Donations & Grants	126	74	52	415	222	193
Supported Employment Program Total	<u>32,075</u>	<u>70,131</u>	<u>(38,055)</u>	<u>125,080</u>	<u>213,765</u>	<u>(88,685)</u>
Case Management Program						
Medicaid	31,866	32,571	(705)	87,188	99,523	(12,335)
Other	1,362	1,644	(282)	3,756	5,042	(1,286)
Case Management Program Total	<u>33,228</u>	<u>34,215</u>	<u>(987)</u>	<u>90,944</u>	<u>104,565</u>	<u>(13,621)</u>
Behavioral Therapy Program						
Medicaid	5,847	26,667	(20,820)	33,093	80,001	(46,908)
Behavioral Therapy Program Total	<u>5,847</u>	<u>26,667</u>	<u>(20,820)</u>	<u>33,093</u>	<u>80,001</u>	<u>(46,908)</u>
Early Intervention Program						
Medicaid	22,179	18,640	3,539	59,056	56,302	2,754
EI/Part C	106,487	69,168	37,319	279,946	207,504	72,442
Infant Trusts	19,043	2,889	16,154	34,320	8,799	25,521
Early Intervention Program Total	<u>147,709</u>	<u>90,697</u>	<u>57,012</u>	<u>373,322</u>	<u>272,605</u>	<u>100,717</u>
Family Support Program						
State FSSP	15,704	17,368	(1,664)	49,607	52,104	(2,497)
Family Support Program Total	<u>15,704</u>	<u>17,368</u>	<u>(1,664)</u>	<u>49,607</u>	<u>52,104</u>	<u>(2,497)</u>
RMECC Program						

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Three Months Ending Wednesday, September 30, 2020

	ACTUAL	BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)
	September, 2020	September, 2020	(UNFAVORABLE)	September, 2020	September, 2020	(UNFAVORABLE)
Federal & State Grants	22,484	39,130	(16,646)	56,708	117,390	(60,682)
Other Grants	-	4,167	(4,167)	782	12,501	(11,719)
RMECC Program Total	<u>22,484</u>	<u>43,297</u>	<u>(20,813)</u>	<u>57,490</u>	<u>129,891</u>	<u>(72,401)</u>
Other Revenue						
Government Grants	11,500	10,833	667	42,789	32,499	10,290
Donations	1,494	1,592	(98)	2,215	4,776	(2,561)
Employee/Commercial Rent	1,725	4,167	(2,442)	3,450	12,501	(9,051)
Other	1,289	958	331	8,285	2,874	5,411
Total Other Revenue	<u>16,008</u>	<u>17,550</u>	<u>(1,541)</u>	<u>56,739</u>	<u>52,650</u>	<u>4,089</u>
Total Operating Revenue	<u>834,871</u>	<u>919,362</u>	<u>(84,492)</u>	<u>2,560,625</u>	<u>2,801,596</u>	<u>(240,971)</u>
EXPENSES						
Residential Program						
Salaries	(208,671)	(210,957)	2,286	(627,176)	(646,931)	19,755
Benefits	(63,972)	(68,617)	4,646	(191,819)	(206,947)	15,128
Program Expenses	(80,759)	(90,649)	9,890	(274,634)	(271,947)	(2,687)
Building Expenses	(31,892)	(37,444)	5,552	(98,246)	(112,332)	14,086
Insurance	(1,657)	(1,648)	(9)	(4,971)	(4,944)	(27)
Other	(6,276)	(5,645)	(631)	(22,307)	(16,935)	(5,372)
Residential Program Total	<u>(393,227)</u>	<u>(414,960)</u>	<u>21,734</u>	<u>(1,219,153)</u>	<u>(1,260,036)</u>	<u>40,883</u>
Day Program						
Salaries	(67,053)	(74,788)	7,735	(200,841)	(229,346)	28,505
Benefits	(23,188)	(27,289)	4,101	(69,486)	(82,249)	12,763
Program Expenses	(19,524)	(18,190)	(1,334)	(59,310)	(54,656)	(4,654)
Building Expenses	(8,187)	(10,369)	2,182	(25,331)	(31,107)	5,776
Insurance	(505)	(501)	(4)	(1,515)	(1,503)	(12)
Transportation	(21,628)	(25,542)	3,914	(63,803)	(76,626)	12,823
Other	(2,505)	(2,275)	(230)	(7,719)	(6,825)	(894)
Day Program Total	<u>(142,590)</u>	<u>(158,954)</u>	<u>16,364</u>	<u>(428,005)</u>	<u>(482,312)</u>	<u>54,306</u>
Supported Employment Program						
Salaries	(34,466)	(38,442)	3,976	(100,583)	(117,882)	17,299
Benefits	(14,203)	(14,401)	199	(41,591)	(43,423)	1,832
Program Expenses	(132)	(596)	464	(682)	(1,788)	1,106

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Three Months Ending Wednesday, September 30, 2020

	ACTUAL	BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)
	September, 2020	September, 2020	(UNFAVORABLE)	September, 2020	September, 2020	(UNFAVORABLE)
Cost of Sales	(3,904)	(8,750)	4,846	(15,112)	(26,250)	11,138
Building Expenses	(3,062)	(4,372)	1,310	(9,616)	(13,116)	3,500
Insurance	(213)	(212)	(1)	(640)	(636)	(4)
Other	(1,616)	(2,695)	1,079	(5,298)	(8,085)	2,787
CL Outings (Donation Funded)	(36)	(208)	172	(62)	(624)	562
Supported Employment Program Totals	(57,632)	(69,676)	12,043	(173,584)	(211,804)	38,219
Case Management Program						
Salaries	(23,604)	(27,630)	4,026	(75,769)	(84,732)	8,963
Benefits	(10,200)	(8,967)	(1,233)	(31,295)	(27,039)	(4,256)
Program Expenses	(1,421)	(1,330)	(91)	(3,798)	(3,990)	192
Case Management Program Totals	(35,225)	(37,927)	2,702	(110,862)	(115,761)	4,899
Behavioral Therapy Program						
Salaries	(15,989)	(15,359)	(630)	(47,205)	(47,101)	(104)
Benefits	(5,473)	(958)	(4,515)	(16,503)	(2,938)	(13,565)
Program Expenses	(2,946)	(3,327)	381	(12,385)	(9,981)	(2,404)
Behavior Therapy Program	(24,408)	(19,644)	(4,764)	(76,093)	(60,020)	(16,073)
Early Intervention Program						
Salaries	(36,098)	(39,500)	3,402	(111,160)	(121,132)	9,972
Benefits	(9,257)	(8,420)	(837)	(27,656)	(25,430)	(2,226)
Program Expenses	(41,640)	(43,206)	1,566	(125,363)	(129,618)	4,255
Early Intervention Program Totals	(86,995)	(91,126)	4,131	(264,179)	(276,180)	12,000
Family Support Program						
Salaries	(380)	(927)	547	(5,406)	(2,843)	(2,563)
Benefits	(29)	(138)	109	(409)	(422)	13
Program Expenses	(9,564)	(12,951)	3,387	(23,741)	(38,853)	15,112
Family Support Program Total	(9,973)	(14,016)	4,043	(29,556)	(42,118)	12,562
RMECC Program						
Salaries	(8,667)	(8,644)	(23)	(26,629)	(26,508)	(121)
Benefits	(762)	(833)	71	(2,247)	(2,545)	298
Program Expenses	(9,466)	(27,504)	18,038	(18,090)	(82,512)	64,422
RMECC Program Totals	(18,895)	(36,981)	18,086	(46,966)	(111,565)	64,600
Administrative Costs						
Salaries	(47,342)	(44,036)	(3,306)	(144,974)	(135,046)	(9,928)

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Mountain Valley Developmental Services
Statement of Activity - Budget vs Actual
For the Three Months Ending Wednesday, September 30, 2020

	ACTUAL	BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/ (UNFAVORABLE)
	September, 2020	September, 2020	(UNFAVORABLE)	September, 2020	September, 2020	(UNFAVORABLE)
Benefits	(14,688)	(15,711)	1,023	(43,583)	(47,411)	3,828
Building Expenses	(6,795)	(6,913)	118	(22,719)	(20,739)	(1,980)
Insurance	(1,040)	(973)	(67)	(3,108)	(2,919)	(189)
Other	(15,074)	(22,799)	7,725	(61,591)	(68,529)	6,938
Administrative Costs Total	<u>(84,939)</u>	<u>(90,432)</u>	<u>5,493</u>	<u>(275,975)</u>	<u>(274,644)</u>	<u>(1,331)</u>
Other Expenses						
Employee/Commercial Rent	(2,679)	(4,666)	1,987	(8,343)	(13,998)	5,655
Other Expenses Total	<u>(2,679)</u>	<u>(4,666)</u>	<u>1,987</u>	<u>(8,343)</u>	<u>(13,998)</u>	<u>5,655</u>
Total Expenses	(856,563)	(938,382)	81,819	(2,632,716)	(2,848,438)	215,721
Net Revenue	<u>(21,692)</u>	<u>(19,020)</u>	<u>(2,673)</u>	<u>(72,091)</u>	<u>(46,842)</u>	<u>(25,250)</u>

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Mountain Valley Developmental Services
Statement of Activity
For the Three Months Ending Wednesday, September 30, 2020 and 2018

	<u>September, 2020</u>	<u>September, 2019</u>	<u>3 Months Ended September, 2020</u>	<u>3 Months Ended September, 2019</u>
INCOME				
Residential Program				
Medicaid	\$ 388,723	\$ 399,598	\$ 1,212,116	\$ 1,211,665
Room & Board	50,013	55,233	151,445	167,681
Residential Total	<u>438,736</u>	<u>454,831</u>	<u>1,363,561</u>	<u>1,379,346</u>
Day Program				
Medicaid	116,027	182,920	391,027	510,389
State SLS	7,053	9,425	19,762	28,274
Day Program Total	<u>123,080</u>	<u>192,345</u>	<u>410,789</u>	<u>538,663</u>
Supported Employment Program				
Community	7,568	37,564	43,178	104,256
Greenhouse	4,332	14,048	22,579	41,693
Weaving Studio	20,049	33,777	58,908	106,521
Donations & Grants	126	182	415	601
Supported Employment Program Total	<u>32,075</u>	<u>85,571</u>	<u>125,080</u>	<u>253,071</u>
Case Management Program				
Medicaid	31,866	27,487	87,188	90,858
Other	1,362	6,856	3,756	19,703
Case Management Program Total	<u>33,228</u>	<u>34,343</u>	<u>90,944</u>	<u>110,561</u>
Behavioral Therapy Program				
Medicaid	5,847	6,307	33,093	23,013
Behavioral Therapy Program Total	<u>5,847</u>	<u>6,307</u>	<u>33,093</u>	<u>23,013</u>
Early Intervention Program				
Medicaid	22,179	25,572	59,056	73,302
EI/Part C	106,487	100,992	279,946	284,743
Infant Trusts	19,043	3,859	34,320	8,222
Early Intervention Program Total	<u>147,709</u>	<u>130,423</u>	<u>373,322</u>	<u>366,267</u>
Family Support Program				
State FSSP	15,704	15,362	49,607	47,416
Family Support Program Total	<u>15,704</u>	<u>15,362</u>	<u>49,607</u>	<u>47,416</u>
RMECC Program				
Federal & State Grants	22,484	25,934	56,708	63,888
Other Grants	-	3,118	782	19,579
RMECC Program Total	<u>22,484</u>	<u>29,052</u>	<u>57,490</u>	<u>83,467</u>
Other Revenue				
Government Grants	11,500	11,000	42,789	43,000
Donations	1,494	75	2,215	422
Employee/Commercial Rent	1,725	5,475	3,450	18,125
Other	1,289	403	8,285	10,798
Total Other Revenue	<u>16,008</u>	<u>16,953</u>	<u>56,739</u>	<u>72,345</u>
Total Operating Revenue	<u>834,871</u>	<u>965,187</u>	<u>2,560,625</u>	<u>2,874,149</u>

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Mountain Valley Developmental Services
Statement of Activity
For the Three Months Ending Wednesday, September 30, 2020 and 2018

	<u>September, 2020</u>	<u>September, 2019</u>	<u>3 Months Ended September, 2020</u>	<u>3 Months Ended September, 2019</u>
EXPENSES				
Residential Program				
Salaries	(208,671)	(198,958)	(627,176)	(619,303)
Benefits	(63,972)	(61,129)	(191,819)	(199,677)
Program Expenses	(80,759)	(79,368)	(274,634)	(246,098)
Building Expenses	(31,892)	(34,566)	(98,246)	(103,615)
Insurance	(1,657)	(1,631)	(4,971)	(4,892)
Other	(6,276)	(5,763)	(22,307)	(17,827)
Residential Program Total	<u>(393,227)</u>	<u>(381,415)</u>	<u>(1,219,153)</u>	<u>(1,191,412)</u>
Day Program				
Salaries	(67,053)	(66,788)	(200,841)	(203,307)
Benefits	(23,188)	(28,798)	(69,486)	(96,163)
Program Expenses	(19,524)	(19,826)	(59,310)	(59,169)
Building Expenses	(8,187)	(11,714)	(25,331)	(32,088)
Insurance	(505)	(488)	(1,515)	(1,463)
Transportation	(21,628)	(33,238)	(63,803)	(95,709)
Other	(2,505)	(2,472)	(7,719)	(8,122)
Day Program Total	<u>(142,590)</u>	<u>(163,324)</u>	<u>(428,005)</u>	<u>(496,021)</u>
Supported Employment Program				
Salaries	(34,466)	(33,648)	(100,583)	(116,391)
Benefits	(14,203)	(12,871)	(41,591)	(38,849)
Program Expenses	(132)	(203)	(682)	(903)
Cost of Sales	(3,904)	(13,370)	(15,112)	(44,021)
Building Expenses	(3,062)	(3,427)	(9,616)	(10,740)
Insurance	(213)	(204)	(640)	(611)
Other	(1,616)	(2,508)	(5,298)	(6,941)
CL Outings (Donation Funded)	(36)	(41)	(62)	(324)
Supported Employment Program Totals	<u>(57,632)</u>	<u>(66,272)</u>	<u>(173,584)</u>	<u>(218,780)</u>
Case Management Program				
Salaries	(23,604)	(31,139)	(75,769)	(86,157)
Benefits	(10,200)	(9,187)	(31,295)	(25,430)
Program Expenses	(1,421)	(1,078)	(3,798)	(3,984)
Case Management Program Totals	<u>(35,225)</u>	<u>(41,404)</u>	<u>(110,862)</u>	<u>(115,571)</u>
Behavioral Therapy Program				
Salaries	(15,989)	(14,755)	(47,205)	(29,586)
Benefits	(5,473)	(2,068)	(16,503)	(5,028)
Program Expenses	(2,946)	(5,085)	(12,385)	(16,321)
Behavior Therapy Program	<u>(24,408)</u>	<u>(21,908)</u>	<u>(76,093)</u>	<u>(50,935)</u>
Early Intervention Program				
Salaries	(36,098)	(42,068)	(111,160)	(114,880)
Benefits	(9,257)	(8,316)	(27,656)	(21,632)
Program Expenses	(41,640)	(45,469)	(125,363)	(154,060)
Bad Debt Expense	-	(25,470)	-	(25,470)
Early Intervention Program Totals	<u>(86,995)</u>	<u>(121,323)</u>	<u>(264,179)</u>	<u>(316,042)</u>
Family Support Program				
Salaries	(380)	(2,011)	(5,406)	(4,779)
Benefits	(29)	(151)	(409)	(358)
Program Expenses	(9,564)	(7,951)	(23,741)	(31,264)

Date: 11/8/2020
Time: 11:00 PM

Mountain Valley Developmental Services
Statement of Activity
For the Three Months Ending Wednesday, September 30, 2020 and 2018

	<u>September, 2020</u>	<u>September, 2019</u>	<u>3 Months Ended September, 2020</u>	<u>3 Months Ended September, 2019</u>
Family Support Program Total	(9,973)	(10,113)	(29,556)	(36,401)
RMECC Program				
Salaries	(8,667)	(9,576)	(26,629)	(26,967)
Benefits	(762)	(798)	(2,247)	(2,551)
Program Expenses	(9,466)	(15,852)	(18,090)	(44,499)
RMECC Program Totals	<u>(18,895)</u>	<u>(26,226)</u>	<u>(46,966)</u>	<u>(74,017)</u>
Administrative Costs				
Salaries	(47,342)	(43,022)	(144,974)	(134,186)
Benefits	(14,688)	(13,323)	(43,583)	(42,181)
Building Expenses	(6,795)	(6,288)	(22,719)	(18,875)
Insurance	(1,040)	(863)	(3,108)	(2,588)
Other	(15,074)	(27,759)	(61,591)	(80,177)
Administrative Costs Total	<u>(84,939)</u>	<u>(91,255)</u>	<u>(275,975)</u>	<u>(278,007)</u>
Other Expenses				
Employee/Commercial Rent	(2,679)	(4,111)	(8,343)	(15,617)
Other Expenses Total	<u>(2,679)</u>	<u>(4,111)</u>	<u>(8,343)</u>	<u>(15,617)</u>
Total Expenses	(856,563)	(927,351)	(2,632,716)	(2,792,803)
Net Revenue	<u>(21,692)</u>	<u>37,836</u>	<u>(72,091)</u>	<u>81,346</u>