

BUDGET

FISCAL YEAR 20-21



Mountain Valley Developmental Services, Inc.

Budget

For the Fiscal Year Ended June 30, 2021

	Current Year Budget YE 2020	Current Year Projected YTD YE 2020	Next year Budget YE 2021	Budget Variance	Next Year Budget To 2020 YE Proj Variance
REVENUE					
ROOM & BOARD	608,000	656,569	630,000	22,000	(26,569)
MEDICAID RESIDENTIAL	4,454,500	4,539,746	4,573,500	119,000	33,754
DAY SERVICES	1,735,000	1,920,675	1,835,000	100,000	(85,675)
BEHAVIOR SERVICES	355,000	101,004	320,000	(35,000)	218,996
SUPPORTED EMPLOYMENT	540,000	619,316	495,000	(45,000)	(124,316)
TRANSPORTATION	265,000	241,009	230,000	(35,000)	(11,009)
MEDICAID HB 18-1407	360,000	476,305	400,000	40,000	(76,305)
TARGETED CASE MANAGEMENT	450,000	380,506	400,000	(50,000)	19,494
STATE SLS REVENUE	113,097	103,916	113,097	-	9,181
EARLY INTERVENTION	1,035,000	1,130,320	1,020,000	(15,000)	(110,320)
FAMILY SUPPORT	208,425	208,425	208,425	-	-
OTHER STATE INCOME	57,156	57,156	-	(57,156)	(57,156)
DONATIONS	20,000	42,942	20,000	-	(22,942)
GRANTS	140,000	140,000	130,000	(10,000)	(10,000)
RMECC	465,569	575,241	519,550	53,981	(55,691)
EMPLOYEE HOUSING/RENT INCOME	85,000	42,900	50,000	(35,000)	7,100
GREENHOUSE REVENUE	10,000	9,058	10,000	-	942
WEAVING REVENUE	175,000	205,445	175,000	-	(30,445)
OTHER INCOME	16,500	40,923	11,500	(5,000)	(29,423)
TOTAL GROSS REVENUE	11,093,247	11,491,456	11,141,072	47,825	(350,384)
COST OF GOODS SOLD	(105,000)	(128,677)	(105,000)	-	23,677
TOTAL NET REVENUE	10,988,247	11,362,779	11,036,072	47,825	(326,707)
EXPENSES					
PERSONNEL EXPENSES:					
CLIENT WAGES	(50,000)	(45,150)	(50,000)	-	(4,850)
STAFF SALARIES & BENEFITS	(7,074,000)	(7,096,519)	(7,300,000)	(226,000)	(203,481)
TOTAL PERSONNEL EXPENSES	(7,124,000)	(7,141,669)	(7,350,000)	(226,000)	(208,331)
OPERATING EXPENSES:					
PROFESSIONAL SERVICES	(655,500)	(639,917)	(555,500)	100,000	84,417
HOST HOMES AND FCG CONTRACT SERVICES	(675,000)	(725,383)	(775,000)	(100,000)	(49,617)
PROGRAM EXPENSES	(663,388)	(701,241)	(683,888)	(20,500)	17,353
RMECC EXPENSES	(295,932)	(351,224)	(330,049)	(34,117)	21,175
BUILDING EXPENSES	(701,500)	(702,163)	(690,000)	11,500	12,163
TRANSPORTATION EXPENSES	(334,000)	(361,840)	(311,500)	22,500	50,340
ADMINISTRATIVE/OVERHEAD EXPENSES	(487,000)	(525,877)	(455,500)	31,500	70,377
OTHER EXPENSES	(27,500)	(30,883)	(31,000)	(3,500)	(117)
RENTAL PROPERTY EXPENSES	(68,000)	(64,832)	(56,000)	12,000	8,832
TOTAL OPERATING EXPENSES	(3,907,820)	(4,103,360)	(3,888,437)	19,383	214,923
TOTAL EXPENSES	(11,031,820)	(11,245,029)	(11,238,437)	(206,617)	6,592
NET INCOME (LOSS)	(43,573)	117,750	(202,365)	(158,792)	(320,115)