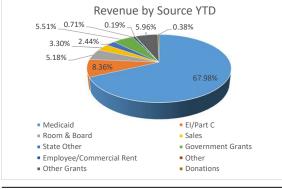


January 31, 2022

#### Key Metrics Budget vs. Actual

	Revenue			Expense			Net Income			Days Cash					
	Actual		Budget	Act	tual	Βι	udget	Ac	tual	Bud	lget	Act	ual	Buc	lget
Month	\$	886,982	\$ 1,007,564	\$	913,101	\$	996,235	\$	(26,119)	\$	11,329	\$	30,020	\$	32,753
Variance		(120,582)		83,134		(37,448)			2,733						
YTD	\$	6,712,127	\$ 7,006,778	\$ 6	5,544,932	\$	6,937,943	\$	167,195	\$	68,835		147.8		135.5
Variance		(294.651)		393.011		98,360				12.3					

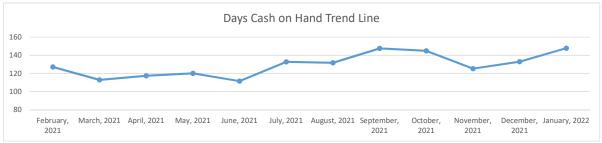




#### **Balance Sheet Metrics Compared to Start of Fiscal Year:**

_	01/31/22	06/30/21	YTD Change	% Change
Cash	4,438,270	3,591,442	846,828	24%
Net Accts Receivable	1,376,083	2,256,288	(880,205)	-39%
Other Receivables	8,638	16,887	(8,249)	-49%
Prepaid Expenses	143,928	63,550	80,378	126%
Inventory	39,139	44,726	(5,587)	-12%
Fixed Assets	2,158,179	2,286,854	(128,675)	-6%
Other Assets	232,926	245,033	(12,107)	-5%
<b>Current Liabilities</b>	1,075,100	1,182,253	(107,153)	-9%
Deferred Revenue	132,558	184,381	(51,823)	-28%
Long Term Debt	257,124	288,779	(31,655)	-11%
Other Liabilities	3,450	4,117	(667)	-16%
Net Assets	6,928,931	6,845,251	83,680	1%





# **Mountain Valley Developmental Services, Inc**

## Statement of Financial Position As of January 31, 2022 and 2021

	2022			2021
Assets				
Current Assets				
Cash	\$	4,272,901	\$	3,660,211
Cash Held for Clients		165,369		140,087
Accounts Receivable - Net		1,376,083		1,727,664
Other Receivables		8,638		7,715
Prepaid Expenses		143,928		134,712
Inventory		39,139		34,688
Total Current Assets		6,006,058		5,705,077
Capital Assets				
Land		795,694		795,694
Real Property - Admin		770,547		762,619
Real Property - Other		5,787,966		5,756,292
Program Equipment		220,027		220,027
Leasehold Improvements		6,514		6,514
Vehicles		558,010		558,010
Accumulated Depreciation		(5,980,579)		(5,705,536)
Net Capital Assets		2,158,179		2,393,620
Other Assets				
Security Deposits Paid		9,500		12,100
457(b) Plan Asset		223,426		239,169
Total Other Assets		232,926		251,269
Total Other Addition		202,020		201,200
Total Assets	<u>\$</u>	8,397,163		8,349,966
Liabilities & Net Assets Current Liabilities				
Current Maturities of Longterm Debt	\$	54,816	\$	51,662
Accounts Payable	Ψ	320,994	Ψ	162,541
Accrued Wages, Benefits, and Payroll Taxes		699,290		870,349
Unearned/Deferred Revenue		132,558		133,488
Total Current Liabilities		1,207,658		1,218,040
Total Carront Liabilities		.,20.,000		.,,,
Longterm Liabilities				
Notes Payable		257,124		314,129
Security Deposits		3,450		11,517
Total Longterm Liabilities		260,574		325,646
Total Liabilities		1,468,232		1,543,686
Net Assets				
Beginning Fund Balance		6,761,736		5,470,934
Net Change in Fund Balance		167,195		1,335,346
Total Net Assets		6,928,931		6,806,280
Total Liabilities & Net Assets	\$	8,397,163	\$	8,349,966

WOOM.	ACTUAL January, 2022	J	BUDGET January, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)	_	- ACTUAL ary, 2022	YTD - BUDGET January, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)
INCOME								
Residential Program Medicaid Room & Board	\$ 470,76 50,69	2	50,209	\$22,932 483	_	\$ 3,102,471 347,621	351,463	(3,842)
Residential Total	521,45	5	498,043	23,415	-	3,450,092	3,457,489	(7,398)
Day Program  Medicaid State SLS Day Program Total	93,59 4,66 98,25	4	169,463 9,606 179,069	(75,868) (4,942) (80,809)	- -	902,426 19,675 922,101	1,175,311 66,622 1,241,933	(46,947)
Supported Employment Program Community Greenhouse Weaving Studio Donations & Grants	15,33 2,24 12,52	5 8	24,308 16,639 28,719 64	(8,978) (14,394) (16,191) (64)	_	143,127 40,263 181,566 2,232	168,858 115,453 200,121 448	(75,190) (18,555) 1,784
Supported Employment Program Total	30,10	3	69,730	(39,627)	-	367,188	484,880	(117,692)
Case Management Program Medicaid Other Case Management Program Total	38,52 77 39,29	0	32,570 1,699 34,269	5,957 (929) 5,029	<u>-</u>	248,831 7,951 256,782	226,292 11,783 238,075	(3,832)
Behavioral Therapy Program Medicaid Behavioral Therapy Program Total	3,63 3,63		26,667 26,667	(23,031) (23,031)	- -	70,143 70,143	186,669	( )
Early Intervention Program Medicaid El/Part C Infant Trusts Early Intervention Program Total	8,27 99,77 2,00 110,05	9 6	21,820 89,168 6,331 117,319	(13,550) 10,611 (4,325) (7,264)	_	95,906 561,223 37,380 694,509	152,246 624,176 44,041 820,463	(62,953) (6,661)
Family Support Program State FSSP Family Support Program Total	10,38 10,38		17,369 17,369	(6,989) (6,989)	-	98,604 98,604	121,583 121,583	

#### RMECC Program

	ACTUAL	BUDGET	VARIANCE FAVORABLE/	YTD - ACTUAL	YTD - BUDGET	VARIANCE FAVORABLE/
	January, 2022	January, 2022	(UNFAVORABLE)	January, 2022	January, 2022	(UNFAVORABLE)
Federal & State Grants	36,857	39,830	(2,973)	178,021	278,810	
Other Grants	13,560	4,167	9,393	399,940	29,169	370,771
RMECC Program Total	50,417	43,997	6,420	577,961	307,979	269,982
Other Revenue						
Government Grants	15,017	10,833	4,184	191,542	75,831	115,711
Donations	2,062	1,602	460	23,185	11,214	11,971
Employee/Commercial Rent	6,200	8,333	(2,133)	57,877	58,331	(454)
Other	718	333	385	12,686	2,331	10,355
Total Other Revenue	23,997	21,101	2,896	285,290	147,707	137,582
Total Operating Revenue	887,602	1,007,564	(119,961)	6,722,670	7,006,778	(284,109)
EXPENSES						
Residential Program						
Salaries	(247,073)	(232,850)	(14,223)	(1,573,710)	(1,614,918)	41,208
Benefits	(41,639)	(72,174)	30,535	(311,785)	(504,044)	192,259
Program Expenses	(89,997)	(91,298)	1,301	(676,031)	(639,086)	(36,945)
Building Expenses	(36,772)	(39,296)	2,524	(286,536)	(275,072)	(11,464)
Insurance	(1,878)	(1,630)	(248)	(12,179)	(11,410)	(769)
Other	(7,653)	(7,023)	(630)	(53,962)	(49,161)	(4,801)
Residential Program Total	(425,012)	(444,271)	19,258	(2,914,203)	(3,093,691)	179,489
Day Program						
Salaries	(64,869)	(86,246)	21,377	(393,245)	(598,154)	204,909
Benefits	(11,987)	(21,171)	9,184	(91,682)	(147,843)	56,161
Program Expenses	(20,564)	(21,518)	954	(143,829)	(150,466)	6,637
Building Expenses	(7,797)	(9,421)	1,624	(59,770)	(65,947)	6,177
Insurance	(574)	(497)	(77)	(3,695)	(3,479)	(216)
Transportation	(17,181)	(25,125)	7,944	(149,022)	(175,875)	26,853
Other	(2,802)	(2,340)	(462)	(18,136)	(16,380)	(1,756)
Day Program Total	(125,774)	(166,318)	40,543	(859,379)	(1,158,144)	298,767
Supported Employment Program						
Salaries	(36,348)	(44,938)	8,590	(235,278)	(311,664)	76,386
Benefits	(6,518)	(14,549)	8,031	(55,370)	(101,641)	46,271
Program Expenses	(628)	(600)	(28)	(5,156)	(4,200)	(956)

			VARIANCE			VARIANCE
	ACTUAL	BUDGET	FAVORABLE/	YTD - ACTUAL	YTD - BUDGET	FAVORABLE/
	January, 2022	January, 2022	(UNFAVORABLE)	January, 2022	January, 2022	(UNFAVORABLE)
Cost of Sales	(6,486)	(8,750)	2,264	(90,197)	(61,250)	(28,947)
Building Expenses	(3,851)	(4,026)	175	(25,703)	(28,182)	2,479
Insurance	(242)	(213)	(29)	(1,574)	(1,491)	(83)
Other	(2,375)	(2,707)	332	(20,114)	(18,949)	(1,165)
CL Outings (Donation Funded)	(66)	(208)	142	(838)	(1,456)	618
Supported Employment Program Totals	(56,514)	(75,991)	19,478	(434,230)	(528,833)	94,605
Case Management Program						
Salaries	(25,982)	(24,594)	(1,388)	(169,467)	(170,572)	1,105
Benefits	(5,402)	(10,933)	5,531	(44,387)	(76,379)	31,992
Program Expenses	(1,171)	(1,248)	77	(9,373)	(8,736)	(637)
Case Management Program Totals	(32,555)	(36,775)	4,219	(223,227)	(255,687)	32,459
Behavioral Therapy Program						
Salaries	(11,674)	(14,634)	2,960	(73,421)	(101,492)	28,071
Benefits	(1,330)	(1,214)	(116)	(13,699)	(8,420)	(5,279)
Program Expenses	(3,147)	(3,103)	(44)	(22,421)	(21,721)	(700)
Behavior Therapy Program	(16,151)	(18,951)	2,800	(109,541)	(131,633)	22,092
Early Intervention Program						
Salaries	(41,286)	(46,173)	4,887	(260,776)	(320,233)	59,457
Benefits	(6,719)	(10,674)	3,955	(44,778)	(74,512)	29,734
Program Expenses	(49,257)	(40,847)	(8,410)	(370,646)	(285,929)	(84,717)
Early Intervention Program Totals	(97,262)	(97,694)	431	(676,200)	(680,674)	4,475
Early Intervention Program Totals	(97,202)	(97,094)	401	(070,200)	(000,074)	4,475
Family Support Program						
Salaries	(1,194)	(1,133)	(61)	(7,737)	(7,857)	120
Benefits	(85)	(87)	2	(524)	(603)	79
Program Expenses	(9,216)	(12,874)	3,658	(53,600)	(90,118)	36,518
Family Support Program Total	(10,495)	(14,094)	3,599	(61,861)	(98,578)	36,717
RMECC Program						
Salaries	(9,224)	(9,590)	366	(63,900)	(66,510)	2,610
Benefits	(767)	(946)	179	(5,799)	(6,570)	771
Program Expenses	(36,942)	(29,512)	(7,430)	(470,935)	(206,584)	(264,351)
RMECC Program Totals	(46,933)	(40,048)	(6,885)	(540,634)	(279,664)	(260,970)
Administrative Costs						
Salaries	(55,346)	(49,434)	(5,912)	(377,173)	(342,848)	(34,325)

			VARIANCE			VARIANCE
	ACTUAL	BUDGET	FAVORABLE/	YTD - ACTUAL	YTD - BUDGET	FAVORABLE/
_	January, 2022	January, 2022	(UNFAVORABLE)	January, 2022	January, 2022	(UNFAVORABLE)
Benefits	(11,875)	(18,183)	6,308	(97,150)	(126,919)	29,769
Building Expenses	(8,047)	(7,184)	(863)	(51,603)	(50,288)	(1,315)
Insurance	(1,034)	(996)	(38)	(7,603)	(6,972)	(631)
Other	(23,456)	(20,797)	(2,659)	(173,624)	(145,519)	(28,105)
Administrative Costs Total	(99,758)	(96,594)	(3,164)	(707,153)	(672,546)	(34,608)
Other Evpenses						
Other Expenses Employee/Commercial Rent	(3,267)	(5,499)	2,232	(29,047)	(38,493)	9,446
· ,			2,232		( , ,	9,446
Other Expenses Total	(3,267)	(5,499)	2,232	(29,047)	(38,493)	9,440
Total Expenses	(913,721)	(996,235)	82,512	(6,555,475)	(6,937,943)	382,470
Net Revenue	(26,119)	11,329	(37,450)	167,195	68,835	98,361

# Mountain Valley Developmental Services Statement of Activity For the Seven Months Ending Monday, January 31, 2022 and 2021

	January, 2022	J	anuary, 2021	onths Ended nuary, 2022	7 Months Ended January, 2021	
INCOME			_			
Residential Program						
Medicaid	\$ 470,766	5 \$	413,531	\$ 3,102,471	\$	2,778,475
Room & Board	50,692		48,588	347,621		347,269
Residential Total	521,458	3	462,119	 3,450,092		3,125,744
Day Program						
Medicaid	93,595		113,110	902,426		872,006
State SLS	4,664		2,347	 19,675		37,556
Day Program Total	98,259	9	115,457	 922,101		909,562
Supported Employment Program						
Community	15,330	)	15,402	143,127		95,362
Greenhouse	2,245		5,359	40,263		38,636
Weaving Studio	12,528	3	16,600	181,566		149,824
Donations & Grants			1,008	2,232		1,756
Supported Employment Program Total	30,103	3	38,369	 367,188		285,578
Case Management Program						
Medicaid	38,527	7	31,162	248,831		206,474
Other	770		736	 7,951		8,693
Case Management Program Total	39,297	7	31,898	 256,782		215,167
Behavioral Therapy Program						
Medicaid	3,636	3	5,670	70,143		161,839
Behavioral Therapy Program Total	3,636	3	5,670	70,143		161,839
Early Intervention Program						
Medicaid	8,270	)	18,838	95,906		132,838
El/Part C	99,779		90,036	561,223		633,318
Infant Trusts	2,006	6	2,103	37,380		48,438
Early Intervention Program Total	110,055	5	110,977	694,509		814,594
Family Support Program						
State FSSP	10,380	)	14,741	98,604		111,515
Family Support Program Total	10,380	)	14,741	98,604		111,515
DMECC Bus surers						
RMECC Program Federal & State Grants	36,857	7	27,935	178,021		181,304
Other Grants	13,560		39,712	399,940		52,270
RMECC Program Total	50,417		67,647	 577,961		233,574
•				,		
Other Revenue	45.045	7	44 500	404 540		202.400
Government Grants Paycheck Protection Program	15,017	1	11,500	191,542		293,499 1,284,292
Donations	2,062	-	5,072	23,185		24,258
Employee/Commercial Rent	6,200		3,725	57,877		16,350
Other	718		1,531	12,686		12,187
Total Other Revenue	23,997		21,828	285,290		1,630,586
Total Operating Revenue	887,602	)	868,706	6,722,670		7,488,159
Total Operating Nevertue	001,002		000,700	0,122,010		7,400,109

#### **EXPENSES**

# Mountain Valley Developmental Services Statement of Activity For the Seven Months Ending Monday, January 31, 2022 and 2021

			7 Months Ended	7 Months Ended
	January, 2022	January, 2021	January, 2022	January, 2021
Residential Program				
Salaries	(247,073)	(196,756)	(1,573,710)	(1,434,253)
Benefits	(41,639)	(53,559)	(311,785)	(451,749)
Program Expenses	(89,997)	(70,690)	(676,031)	(586,981)
Building Expenses	(36,772)	(45,698)	(286,536)	(252,817)
Insurance	(1,878)	(1,787)	(12,179)	(12,120)
Other	(7,653)	(6,551)	(53,962)	(49,299)
Residential Program Total	(425,012)	(375,041)	(2,914,203)	(2,787,219)
Day Program				
Salaries	(64,869)	(73,021)	(393,245)	(483,290)
Benefits	(11,987)	(17,707)	(91,682)	(162,463)
Program Expenses	(20,564)	(17,856)	(143,829)	(135,344)
Building Expenses	(7,797)	(10,199)	(59,770)	(61,004)
Insurance	(574)	(543)	(3,695)	(3,688)
Transportation	(17,181)	(18,689)	(149,022)	(146,722)
Other	(2,802)	(3,684)	(18,136)	(18,919)
Day Program Total	(125,774)	(141,699)	(859,379)	(1,011,430)
Supported Employment Program				
Salaries	(36,348)	(33,204)	(235,278)	(223,340)
Benefits	(6,518)	(8,971)	(55,370)	(89,802)
Program Expenses	(628)	(938)	(5,156)	(3,498)
Cost of Sales	(6,486)	(7,435)	(90,197)	(58,311)
Building Expenses	(3,851)	(4,370)	(25,703)	(24,514)
Insurance	(242)	(232)	(1,574)	(1,568)
Other	(2,375)	(2,992)	(20,114)	(14,513)
CL Outings (Donation Funded)	(66)	(10)	(838)	(169)
Supported Employment Program Totals	(56,514)	(58,152)	(434,230)	(415,715)
Case Management Program				
Salaries	(25,982)	(27,568)	(169,467)	(179,818)
Benefits	(5,402)	(6,864)	(44,387)	(66,449)
Program Expenses	(1,171)	(1,034)	(9,373)	(9,377)
Case Management Program Totals	(32,555)	(35,466)	(223,227)	(255,644)
Behavioral Therapy Program				
Salaries	(11,674)	(13,190)	(73,421)	(96,913)
Benefits	(1,330)	(3,005)	(13,699)	(31,888)
Program Expenses	(3,147)	(2,836)	(22,421)	(25,056)
Behavior Therapy Program	(16,151)	(19,031)	(109,541)	(153,857)
Early Intervention Program				
Salaries	(41,286)	(20,881)	(260,776)	(251,965)
Benefits	(6,719)	(6,443)	(44,778)	(64,581)
Program Expenses	(49,257)	(23,873)	(370,646)	(272,407)
Early Intervention Program Totals	(97,262)	(51,197)	(676,200)	(588,953)
Family Own and B	-			
Family Support Program	(4.404)	(570)	(7.707)	(0.040)
Salaries Benefits	(1,194)	(573)	(7,737)	(6,818)
	(85) (9,216)	(44) (10.012)	(524) (53,600)	(1,493) (65,791)
Program Expenses Family Support Program Total	(10,495)	(10,012) (10,629)	(61,861)	(74,102)
i anni oupport i rogiani rotai	(10,433)	(10,023)	(01,001)	(14,102)

# Mountain Valley Developmental Services Statement of Activity For the Seven Months Ending Monday, January 31, 2022 and 2021

	January, 2022	January, 2021	7 Months Ended January, 2022	7 Months Ended January, 2021
RMECC Program		<u> </u>		
Salaries	(9,224)	(8,304)	(63,900)	(62,929)
Benefits	(767)	(846)	(5,799)	(5,449)
Program Expenses	(36,942)	(15,708)	(470,935)	(133,928)
RMECC Program Totals	(46,933)	(24,858)	(540,634)	(202,306)
Administrative Costs				
Salaries	(55,346)	(50,001)	(377,173)	(348,085)
Benefits	(11,875)	(11,058)	(97,150)	(102,072)
Building Expenses	(8,047)	(9,045)	(51,603)	(62,170)
Insurance	(1,034)	(1,115)	(7,603)	(7,570)
Other	(23,456)	(12,996)	(173,624)	(124,281)
Administrative Costs Total	(99,758)	(84,215)	(707,153)	(644,178)
Other Expenses				
Employee/Commercial Rent	(3,267)	(2,687)	(29,047)	(19,409)
Other Expenses Total	(3,267)	(2,687)	(29,047)	(19,409)
Total Expenses	(913,721)	(802,975)	(6,555,475)	(6,152,813)
Net Revenue	(26,119)	65,731	167,195	1,335,346