

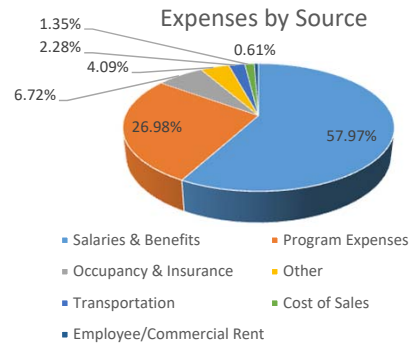
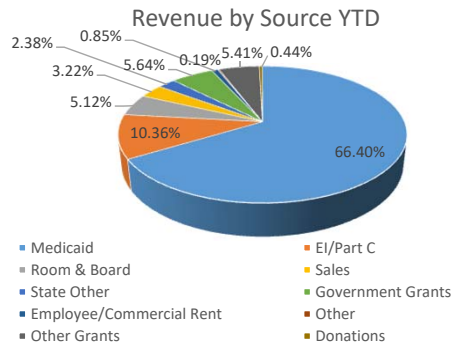
Monthly  
Financial  
Dashboard



March 31, 2022

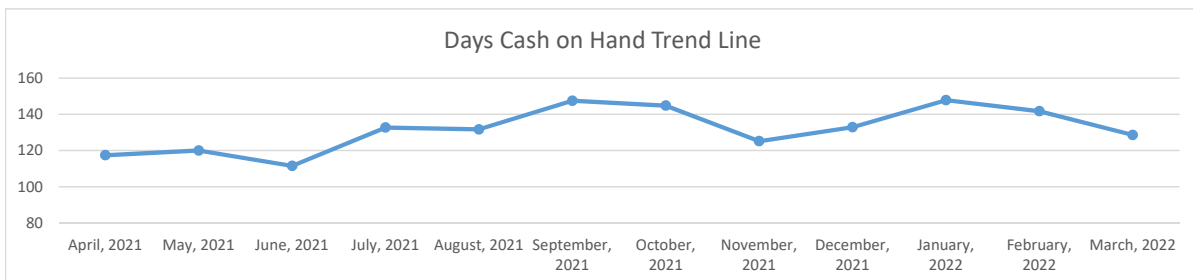
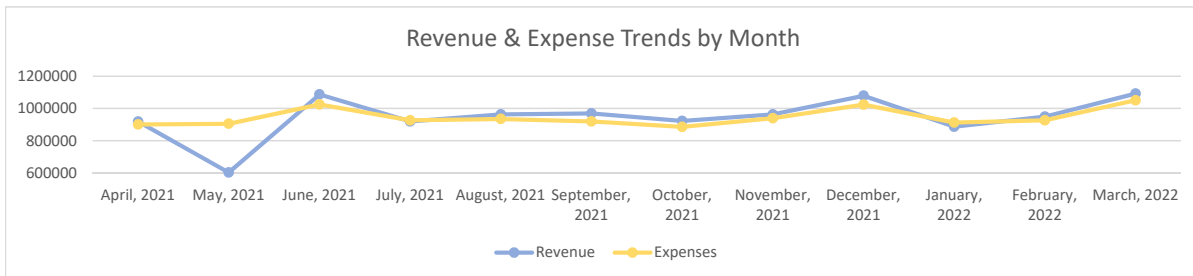
Key Metrics Budget vs. Actual

	Revenue		Expense		Net Income		Days Cash	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Month	\$ 1,092,027	\$ 1,007,564	\$ 1,051,033	\$ 996,235	\$ 40,994	\$ 11,329	\$ 34,555	\$ 32,753
Variance	84,463		(54,798)		29,665		(1,802)	
YTD	\$ 8,764,612	\$ 8,975,735	\$ 8,533,057	\$ 8,894,728	\$ 231,555	\$ 81,007	128.6	135.7
Variance	(211,123)		361,671		150,548		(7.1)	



Balance Sheet Metrics Compared to Start of Fiscal Year:

	03/31/22	06/30/21	YTD Change	% Change
Cash	4,443,616	3,591,442	852,174	24%
Net Accts Receivable	1,516,532	2,256,288	(739,756)	-33%
Other Receivables	9,778	16,887	(7,109)	-42%
Prepaid Expenses	136,126	63,550	72,576	114%
Inventory	37,040	44,726	(7,686)	-17%
Fixed Assets	2,130,305	2,286,854	(156,549)	-7%
Other Assets	232,926	245,033	(12,107)	-5%
Current Liabilities	1,103,280	1,182,253	(78,973)	-7%
Deferred Revenue	154,247	184,381	(30,134)	-16%
Long Term Debt	247,861	288,779	(40,918)	-14%
Other Liabilities	3,450	4,117	(667)	-16%
Net Assets	6,997,485	6,845,251	152,234	2%



Mountain Valley Developmental Services, Inc  
Statement of Financial Position  
As of Thursday, March 31, 2022 and 2021

	2022	2021
<b>Assets</b>		
<b>Current Assets</b>		
Cash	\$ 4,274,051	\$ 2,973,431
Cash Held for Clients	169,565	140,087
Accounts Receivable - Net	1,516,532	2,461,482
Other Receivables	9,778	20,776
Prepaid Expenses	136,126	117,670
Inventory	37,040	36,750
<b>Total Current Assets</b>	<b>6,143,092</b>	<b>5,750,196</b>
<b>Capital Assets</b>		
Land	795,694	795,694
Real Property - Admin	779,611	762,619
Real Property - Other	5,796,266	5,761,272
Program Equipment	220,027	220,027
Leasehold Improvements	6,514	6,514
Vehicles	558,010	558,010
Accumulated Depreciation	(6,025,817)	(5,752,302)
<b>Net Capital Assets</b>	<b>2,130,305</b>	<b>2,351,834</b>
<b>Other Assets</b>		
Security Deposits Paid	9,500	12,100
457(b) Plan Asset	223,426	239,169
<b>Total Other Assets</b>	<b>232,926</b>	<b>251,269</b>
<b>Total Assets</b>	<b>\$ 8,506,323</b>	<b>\$ 8,353,299</b>
<b>Liabilities &amp; Net Assets</b>		
<b>Current Liabilities</b>		
Current Maturities of Longterm Debt	\$ 54,816	\$ 51,662
Accounts Payable	293,073	193,846
Accrued Wages, Benefits, and Payroll Taxes	755,391	730,662
Unearned/Deferred Revenue	154,247	92,867
<b>Total Current Liabilities</b>	<b>1,257,527</b>	<b>1,069,037</b>
<b>Longterm Liabilities</b>		
Notes Payable	247,861	305,235
Security Deposits	3,450	11,517
<b>Total Longterm Liabilities</b>	<b>251,311</b>	<b>316,752</b>
<b>Total Liabilities</b>	<b>1,508,838</b>	<b>1,385,789</b>
<b>Net Assets</b>		
Beginning Fund Balance	6,765,930	5,470,933
Net Change in Fund Balance	231,555	1,496,576
<b>Total Net Assets</b>	<b>6,997,485</b>	<b>6,967,509</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 8,506,323</b>	<b>\$ 8,353,298</b>

Mountain Valley Developmental Services  
Statement of Activity - Budget vs Actual  
For the Nine Months Ending Thursday, March 31, 2022

	ACTUAL March, 2022	BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2022	YTD - BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)
<b>INCOME</b>						
<b>Residential Program</b>						
Medicaid	\$ 473,602	\$ 447,834	\$25,768	\$ 4,039,402	\$ 3,972,883	\$66,519
Room & Board	50,692	50,209	483	448,713	451,881	(3,168)
Residential Total	<u>524,294</u>	<u>498,043</u>	<u>26,251</u>	<u>4,488,115</u>	<u>4,424,764</u>	<u>63,351</u>
<b>Day Program</b>						
Medicaid	160,590	169,463	(8,873)	1,094,536	1,503,305	(408,769)
State SLS	3,753	9,606	(5,853)	31,504	85,214	(53,710)
Day Program Total	<u>164,343</u>	<u>179,069</u>	<u>(14,725)</u>	<u>1,126,040</u>	<u>1,588,519</u>	<u>(462,479)</u>
<b>Supported Employment Program</b>						
Community	28,228	24,308	3,920	172,167	216,175	(44,008)
Greenhouse	8,270	16,639	(8,369)	53,266	147,712	(94,446)
Weaving Studio	30,412	28,719	1,693	229,095	256,647	(27,552)
Donations & Grants	166	64	102	2,427	576	1,851
Supported Employment Program Total	<u>67,076</u>	<u>69,730</u>	<u>(2,654)</u>	<u>456,955</u>	<u>621,110</u>	<u>(164,155)</u>
<b>Case Management Program</b>						
Medicaid	19,802	32,570	(12,768)	304,791	289,734	15,057
Other	1,439	1,699	(260)	10,519	15,071	(4,552)
Case Management Program Total	<u>21,241</u>	<u>34,269</u>	<u>(13,028)</u>	<u>315,310</u>	<u>304,805</u>	<u>10,504</u>
<b>Behavioral Therapy Program</b>						
Medicaid	10,892	26,667	(15,775)	83,575	240,003	(156,428)
Behavioral Therapy Program Total	<u>10,892</u>	<u>26,667</u>	<u>(15,775)</u>	<u>83,575</u>	<u>240,003</u>	<u>(156,428)</u>
<b>Early Intervention Program</b>						
Medicaid	17,625	21,820	(4,195)	125,089	195,392	(70,303)
EI/Part C	121,236	89,168	32,068	907,632	802,512	105,120
Infant Trusts	585	6,331	(5,746)	39,729	56,427	(16,698)
Early Intervention Program Total	<u>139,446</u>	<u>117,319</u>	<u>22,127</u>	<u>1,072,450</u>	<u>1,054,331</u>	<u>18,119</u>
<b>Family Support Program</b>						
State FSSP	22,873	17,369	5,504	126,746	156,321	(29,575)
Family Support Program Total	<u>22,873</u>	<u>17,369</u>	<u>5,504</u>	<u>126,746</u>	<u>156,321</u>	<u>(29,575)</u>
<b>RMECC Program</b>						

Mountain Valley Developmental Services  
Statement of Activity - Budget vs Actual  
For the Nine Months Ending Thursday, March 31, 2022

	ACTUAL March, 2022	BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2022	YTD - BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)
Federal & State Grants	51,449	39,830	11,619	278,285	358,470	(80,185)
Other Grants	56,379	4,167	52,212	474,299	37,503	436,796
<b>RMECC Program Total</b>	<b>107,828</b>	<b>43,997</b>	<b>63,831</b>	<b>752,584</b>	<b>395,973</b>	<b>356,611</b>
<b>Other Revenue</b>						
Government Grants	14,170	10,833	3,337	215,712	97,497	118,215
Donations	10,210	1,602	8,608	36,543	14,418	22,125
Employee/Commercial Rent	7,305	8,333	(1,028)	74,212	74,997	(785)
Other	2,349	333	2,016	16,370	2,997	13,373
<b>Total Other Revenue</b>	<b>34,034</b>	<b>21,101</b>	<b>12,933</b>	<b>342,837</b>	<b>189,909</b>	<b>152,928</b>
<b>Total Operating Revenue</b>	<b>1,092,027</b>	<b>1,007,564</b>	<b>84,463</b>	<b>8,764,612</b>	<b>8,975,735</b>	<b>(211,123)</b>
<b>EXPENSES</b>						
<b>Residential Program</b>						
Salaries	(237,783)	(232,850)	(4,933)	(2,003,973)	(2,065,594)	61,621
Benefits	(35,633)	(72,174)	36,541	(388,897)	(647,223)	258,326
Program Expenses	(112,077)	(91,298)	(20,779)	(900,394)	(821,682)	(78,712)
Building Expenses	(38,260)	(39,296)	1,036	(361,965)	(353,664)	(8,301)
Insurance	(1,878)	(1,630)	(248)	(15,936)	(14,670)	(1,266)
Other	(8,080)	(7,023)	(1,057)	(69,167)	(63,207)	(5,960)
<b>Residential Program Total</b>	<b>(433,711)</b>	<b>(444,271)</b>	<b>10,559</b>	<b>(3,740,332)</b>	<b>(3,966,040)</b>	<b>225,708</b>
<b>Day Program</b>						
Salaries	(74,244)	(86,246)	12,002	(535,917)	(765,082)	229,165
Benefits	(12,265)	(21,171)	8,906	(118,556)	(189,827)	71,271
Program Expenses	(30,491)	(21,518)	(8,973)	(197,263)	(193,343)	(3,920)
Building Expenses	(9,789)	(9,421)	(368)	(78,657)	(84,789)	6,132
Insurance	(574)	(497)	(77)	(4,843)	(4,473)	(370)
Transportation	(23,016)	(25,125)	2,109	(194,259)	(226,125)	31,866
Other	(2,719)	(2,340)	(379)	(23,537)	(21,060)	(2,477)
<b>Day Program Total</b>	<b>(153,098)</b>	<b>(166,318)</b>	<b>13,219</b>	<b>(1,153,032)</b>	<b>(1,484,699)</b>	<b>331,667</b>
<b>Supported Employment Program</b>						
Salaries	(43,766)	(44,938)	1,172	(315,236)	(398,639)	83,403
Benefits	(6,948)	(14,549)	7,601	(70,071)	(130,538)	60,467
Program Expenses	(853)	(600)	(253)	(6,484)	(5,400)	(1,084)

Mountain Valley Developmental Services  
Statement of Activity - Budget vs Actual  
For the Nine Months Ending Thursday, March 31, 2022

	ACTUAL March, 2022	BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)	YTD - ACTUAL March, 2022	YTD - BUDGET March, 2022	VARIANCE FAVORABLE/ (UNFAVORABLE)
Cost of Sales	(15,215)	(8,750)	(6,465)	(115,237)	(78,750)	(36,487)
Building Expenses	(3,742)	(4,026)	284	(33,046)	(36,234)	3,188
Insurance	(242)	(213)	(29)	(2,059)	(1,917)	(142)
Other	(1,936)	(2,707)	771	(24,349)	(24,363)	14
CL Outings (Donation Funded)	(115)	(208)	93	(1,003)	(1,872)	869
<b>Supported Employment Program Totals</b>	<b>(72,817)</b>	<b>(75,991)</b>	<b>3,173</b>	<b>(567,485)</b>	<b>(677,713)</b>	<b>110,230</b>
<b>Case Management Program</b>						
Salaries	(26,880)	(24,594)	(2,286)	(220,648)	(218,174)	(2,474)
Benefits	(4,155)	(10,933)	6,778	(54,300)	(98,093)	43,793
Program Expenses	(1,045)	(1,248)	203	(11,445)	(11,232)	(213)
<b>Case Management Program Totals</b>	<b>(32,080)</b>	<b>(36,775)</b>	<b>4,694</b>	<b>(286,393)</b>	<b>(327,499)</b>	<b>41,105</b>
<b>Behavioral Therapy Program</b>						
Salaries	(16,239)	(14,634)	(1,605)	(102,955)	(129,816)	26,861
Benefits	(1,608)	(1,214)	(394)	(16,779)	(10,770)	(6,009)
Program Expenses	(2,668)	(3,103)	435	(27,735)	(27,927)	192
<b>Behavior Therapy Program</b>	<b>(20,515)</b>	<b>(18,951)</b>	<b>(1,564)</b>	<b>(147,469)</b>	<b>(168,513)</b>	<b>21,044</b>
<b>Early Intervention Program</b>						
Salaries	(43,148)	(46,173)	3,025	(346,180)	(409,600)	63,420
Benefits	(6,960)	(10,674)	3,714	(58,284)	(95,652)	37,368
Program Expenses	(61,776)	(40,847)	(20,929)	(479,572)	(367,623)	(111,949)
<b>Early Intervention Program Totals</b>	<b>(111,884)</b>	<b>(97,694)</b>	<b>(14,189)</b>	<b>(884,036)</b>	<b>(872,875)</b>	<b>(11,161)</b>
<b>Family Support Program</b>						
Salaries	(1,194)	(1,133)	(61)	(10,439)	(10,050)	(389)
Benefits	(85)	(87)	2	(686)	(771)	85
Program Expenses	(14,885)	(12,874)	(2,011)	(68,486)	(115,866)	47,380
<b>Family Support Program Total</b>	<b>(16,164)</b>	<b>(14,094)</b>	<b>(2,071)</b>	<b>(79,611)</b>	<b>(126,687)</b>	<b>47,076</b>
<b>RMECC Program</b>						
Salaries	(9,865)	(9,590)	(275)	(81,933)	(85,071)	3,138
Benefits	(762)	(946)	184	(7,372)	(8,409)	1,037
Program Expenses	(90,923)	(29,512)	(61,411)	(611,258)	(265,608)	(345,650)
<b>RMECC Program Totals</b>	<b>(101,550)</b>	<b>(40,048)</b>	<b>(61,502)</b>	<b>(700,563)</b>	<b>(359,088)</b>	<b>(341,474)</b>
<b>Administrative Costs</b>						
Salaries	(46,269)	(49,434)	3,165	(493,676)	(438,526)	(55,150)

Mountain Valley Developmental Services  
Statement of Activity - Budget vs Actual  
For the Nine Months Ending Thursday, March 31, 2022

	ACTUAL	BUDGET	VARIANCE	YTD - ACTUAL	YTD - BUDGET	VARIANCE
	March, 2022	March, 2022	FAVORABLE/ (UNFAVORABLE)	March, 2022	March, 2022	FAVORABLE/ (UNFAVORABLE)
Benefits	(10,669)	(18,183)	7,514	(120,691)	(162,924)	42,233
Building Expenses	(6,766)	(7,184)	418	(66,830)	(64,656)	(2,174)
Insurance	(1,034)	(996)	(38)	(9,672)	(8,964)	(708)
Other	(24,163)	(20,797)	(3,366)	(231,262)	(187,053)	(44,209)
Administrative Costs Total	<u>(88,901)</u>	<u>(96,594)</u>	<u>7,693</u>	<u>(922,131)</u>	<u>(862,123)</u>	<u>(60,008)</u>
<b>Other Expenses</b>						
Employee/Commercial Rent	(20,313)	(5,499)	(14,814)	(52,005)	(49,491)	(2,516)
Other Expenses Total	<u>(20,313)</u>	<u>(5,499)</u>	<u>(14,814)</u>	<u>(52,005)</u>	<u>(49,491)</u>	<u>(2,516)</u>
Total Expenses	(1,051,033)	(996,235)	(54,798)	(8,533,057)	(8,894,728)	361,671
Net Revenue	<u>40,994</u>	<u>11,329</u>	<u>29,665</u>	<u>231,555</u>	<u>81,007</u>	<u>150,548</u>

Mountain Valley Developmental Services  
Statement of Activity

For the Nine Months Ending Thursday, March 31, 2022 and 2021

	March, 2022	March, 2021	9 Months Ended March, 2022	9 Months Ended March, 2021
<b>INCOME</b>				
Residential Program				
Medicaid	\$ 473,602	\$ 433,081	\$ 4,039,402	\$ 3,610,855
Room & Board	50,692	48,588	448,713	444,445
Residential Total	<u>524,294</u>	<u>481,669</u>	<u>4,488,115</u>	<u>4,055,300</u>
Day Program				
Medicaid	160,590	284,910	1,094,536	1,291,497
State SLS	3,753	7,053	31,504	47,889
Day Program Total	<u>164,343</u>	<u>291,963</u>	<u>1,126,040</u>	<u>1,339,386</u>
Supported Employment Program				
Community	28,228	51,362	172,167	166,311
Greenhouse	8,270	14,178	53,266	60,791
Weaving Studio	30,412	27,237	229,095	197,586
Donations & Grants	166	8	2,427	1,890
Supported Employment Program Total	<u>67,076</u>	<u>92,785</u>	<u>456,955</u>	<u>426,578</u>
Case Management Program				
Medicaid	19,802	25,394	304,791	257,028
Other	1,439	1,196	10,519	12,206
Case Management Program Total	<u>21,241</u>	<u>26,590</u>	<u>315,310</u>	<u>269,234</u>
Behavioral Therapy Program				
Medicaid	10,892	2,503	83,575	117,847
Behavioral Therapy Program Total	<u>10,892</u>	<u>2,503</u>	<u>83,575</u>	<u>117,847</u>
Early Intervention Program				
Medicaid	17,625	16,839	125,089	175,478
EI/Part C	121,236	113,001	907,632	775,911
Infant Trusts	585	1,185	39,729	57,587
Early Intervention Program Total	<u>139,446</u>	<u>131,025</u>	<u>1,072,450</u>	<u>1,008,976</u>
Family Support Program				
State FSSP	22,873	6,014	126,746	125,128
Family Support Program Total	<u>22,873</u>	<u>6,014</u>	<u>126,746</u>	<u>125,128</u>
RMECC Program				
Federal & State Grants	51,449	53,077	278,285	269,059
Other Grants	56,379	36,862	474,299	119,558
RMECC Program Total	<u>107,828</u>	<u>89,939</u>	<u>752,584</u>	<u>388,617</u>
Other Revenue				
Government Grants	14,170	11,667	215,712	324,482
Paycheck Protection Program	-	-	-	1,284,292
Donations	10,210	510	36,543	26,990
Employee/Commercial Rent	7,305	3,725	74,212	23,800
Other	2,349	946	16,370	13,886
Total Other Revenue	<u>34,034</u>	<u>16,848</u>	<u>342,837</u>	<u>1,673,450</u>
Total Operating Revenue	<u>1,092,027</u>	<u>1,139,336</u>	<u>8,764,612</u>	<u>9,404,516</u>

**EXPENSES**

Mountain Valley Developmental Services  
Statement of Activity

For the Nine Months Ending Thursday, March 31, 2022 and 2021

	March, 2022	March, 2021	9 Months Ended March, 2022	9 Months Ended March, 2021
<b>Residential Program</b>				
Salaries	(237,783)	(195,113)	(2,003,973)	(1,811,325)
Benefits	(35,633)	(49,995)	(388,897)	(548,066)
Program Expenses	(112,077)	(81,222)	(900,394)	(747,532)
Building Expenses	(38,260)	(33,213)	(361,965)	(326,495)
Insurance	(1,878)	(1,787)	(15,936)	(15,694)
Other	(8,080)	(10,583)	(69,167)	(66,039)
<b>Residential Program Total</b>	<b>(433,711)</b>	<b>(371,913)</b>	<b>(3,740,332)</b>	<b>(3,515,151)</b>
<b>Day Program</b>				
Salaries	(74,244)	(71,245)	(535,917)	(619,720)
Benefits	(12,265)	(16,670)	(118,556)	(193,937)
Program Expenses	(30,491)	(23,484)	(197,263)	(179,918)
Building Expenses	(9,789)	(8,668)	(78,657)	(78,802)
Insurance	(574)	(543)	(4,843)	(4,774)
Transportation	(23,016)	(22,809)	(194,259)	(190,954)
Other	(2,719)	(2,759)	(23,537)	(26,307)
<b>Day Program Total</b>	<b>(153,098)</b>	<b>(146,178)</b>	<b>(1,153,032)</b>	<b>(1,294,412)</b>
<b>Supported Employment Program</b>				
Salaries	(43,766)	(34,466)	(315,236)	(290,250)
Benefits	(6,948)	(9,505)	(70,071)	(108,054)
Program Expenses	(853)	(589)	(6,484)	(4,710)
Cost of Sales	(15,215)	(11,974)	(115,237)	(78,752)
Building Expenses	(3,742)	(3,923)	(33,046)	(31,823)
Insurance	(242)	(232)	(2,059)	(2,032)
Other	(1,936)	(2,221)	(24,349)	(19,110)
CL Outings (Donation Funded)	(115)	(51)	(1,003)	(275)
<b>Supported Employment Program Totals</b>	<b>(72,817)</b>	<b>(62,961)</b>	<b>(567,485)</b>	<b>(535,006)</b>
<b>Case Management Program</b>				
Salaries	(26,880)	(24,801)	(220,648)	(229,299)
Benefits	(4,155)	(6,983)	(54,300)	(80,006)
Program Expenses	(1,045)	(1,403)	(11,445)	(11,845)
<b>Case Management Program Totals</b>	<b>(32,080)</b>	<b>(33,187)</b>	<b>(286,393)</b>	<b>(321,150)</b>
<b>Behavioral Therapy Program</b>				
Salaries	(16,239)	(14,294)	(102,955)	(122,812)
Benefits	(1,608)	(3,224)	(16,779)	(37,916)
Program Expenses	(2,668)	(3,480)	(27,735)	(31,741)
<b>Behavior Therapy Program</b>	<b>(20,515)</b>	<b>(20,998)</b>	<b>(147,469)</b>	<b>(192,469)</b>
<b>Early Intervention Program</b>				
Salaries	(43,148)	(34,028)	(346,180)	(352,466)
Benefits	(6,960)	(6,758)	(58,284)	(77,759)
Program Expenses	(61,776)	(38,001)	(479,572)	(361,733)
<b>Early Intervention Program Totals</b>	<b>(111,884)</b>	<b>(78,787)</b>	<b>(884,036)</b>	<b>(791,958)</b>
<b>Family Support Program</b>				
Salaries	(1,194)	(1,235)	(10,439)	(8,963)
Benefits	(85)	(82)	(686)	(1,636)
Program Expenses	(14,885)	(8,790)	(68,486)	(86,062)
<b>Family Support Program Total</b>	<b>(16,164)</b>	<b>(10,107)</b>	<b>(79,611)</b>	<b>(96,661)</b>



Mountain Valley Developmental Services  
Statement of Activity

For the Nine Months Ending Thursday, March 31, 2022 and 2021

	March, 2022	March, 2021	9 Months Ended March, 2022	9 Months Ended March, 2021
RMECC Program				
Salaries	(9,865)	(9,096)	(81,933)	(80,609)
Benefits	(762)	(906)	(7,372)	(7,060)
Program Expenses	(90,923)	(37,466)	(611,258)	(260,277)
RMECC Program Totals	<u>(101,550)</u>	<u>(47,468)</u>	<u>(700,563)</u>	<u>(347,946)</u>
Administrative Costs				
Salaries	(46,269)	(50,419)	(493,676)	(411,669)
Benefits	(10,669)	(12,087)	(120,691)	(132,693)
Building Expenses	(6,766)	(6,979)	(66,830)	(77,076)
Insurance	(1,034)	(1,115)	(9,672)	(9,801)
Other	(24,163)	(13,456)	(231,262)	(157,169)
Administrative Costs Total	<u>(88,901)</u>	<u>(84,056)</u>	<u>(922,131)</u>	<u>(788,408)</u>
Other Expenses				
Employee/Commercial Rent	(20,313)	(2,687)	(52,005)	(24,779)
Other Expenses Total	<u>(20,313)</u>	<u>(2,687)</u>	<u>(52,005)</u>	<u>(24,779)</u>
Total Expenses	(1,051,033)	(858,342)	(8,533,057)	(7,907,940)
Net Revenue	<u>40,994</u>	<u>280,994</u>	<u>231,555</u>	<u>1,496,576</u>